To be the trusted financial services provider of the Dlocese of Grafton, enabling ministry growth.

## ANGLICAN FUNDS GRAFTON DIOCESE BOARD MEETING <br> Video Conference Thursday 30 ${ }^{\text {th }}$ April 2020 <br> AGENDA

1. 9am-Opening Prayer
2. Acknowledgement of Country

We, the Board of Anglican Funds Grafton Diocese, acknowledge the Bundjalung, Arakwal, Yaegl, Githabul, Gumbayngirr, Dunghutti and Birpai peoples, traditional custodians of these lands on which this Diocese is based; and we pay tribute and respect to the elders of these nations and peoples, past, present and emerging and acknowledge their connection with and care for this country.
3. Confirm attendees and apologies
4. Conflict of Interest Declarations

Current standing register of interests:

- Bishop Murray Harvey - various Diocesan boards and committees
- David Ford - Chair of Bishop Druitt College Council; member of Bishop-inCouncil
- Ted Clarke - Agreement with Clarence Valley Anglican School
- Chris Nelson - involved on various Diocesan boards and committees and Director of Anglican Insurance and Risk Services (AIRS)
- Blaine Fitzgerald - Head of Anglican Funds South Australia

5. Confirmation of Minutes

- Meeting of 13 February 2020
- Special Meeting of 3 April 2020

6. Call for additional agenda items and close of agenda
7. Financial and performance reports
a) Finance reports
b) Audit update - 31 Dec 2019 Audit Management Letter
8. Matters for discussion and/or decision
a) AFSA/AFGD Service Agreement client update from Blaine Fitzgerald includes; - Schools updates and report on major borrowers and any signs of financial stress.

- Progress report on discussions with Westpac.
b) Lending and deposit rate reviews
c) COVID-19 and effect on AFGD activities including adjustments to staff and office arrangements; any changes to customer activity
d) Bishop-in-Council decisions regarding COVID-19, assisting parishes and accessing government assistance (incl Jobkeeper)
e) AFGD-AFSA discussions - an update
f) Corporate Trustee Funds on Deposit with AFGD

9. Matters for noting and status updates
a) RBA Governor Phil Lowe speech - Building bridges - notes from Escala 19 March 2020
b) Resolution - Corporate Trustee Meeting 27 February 2020
10. Correspondence

In:

- 27 February 2020 - AFSA/AFGD Discussions from Kevin Stracey \& Blaine Fitzgerald AFSA
- 10 March 2020 email - Market Update from Alison Perrott Ord Minnett
- 19 April 2020 (dated 10 April 2020) - from South Grafton Anglican Parish - Request to Suspend Mortgage Payments and Capitalise Interest.

Out:

- 20 February 2020 email - to Kevin Stracey AFSA from Chris Nelson AFGD and AFSA Discussions
- 3 April 2020 - to Andrew Davis Westpac from Chris Nelson and David Ford - strategy position of the Diocese and AFGD to ensure the schools are adequately supported through the COVID-19 Pandemic.
- 23 April 2020 - to Kevin Stracey AFSA from David Ford re Service Agreement clause 7A.

11. Next meeting - joint meeting with Corporate Trustees originally scheduled for 18 June 2020. Proposed change to 11 June 2020 - joint meeting with Corporate Trustees to accommodate availability of Kevin Franey TNR Audit Partner.
12. Meeting close

BOARD MEETING DATE:
30/04/2020

## No 5 Confirmation of Minutes

Meeting of 13 February 2020
Special Meeting of 3 April 2020
No of Pages. 8 incl Header

## 7 Anglicanfunds

To be the trusted financial services provider of the Diocese of Grafton, enabling ministry growth.

## Minutes <br> Thursday 13 February 2020 <br> By Zoom videoconference and telephone

1. Opening Meeting opened at 9.03 am .
2. Attendees: Mr David Ford (Chair), Mr John Adlington, Mr Phil Crandon, Mr Ted Clarke, Gary Boyd, Bishop Murray Harvey. Non-members: Mr Chris Nelson, Mr Blaine Fitzgerald (AFSA Head).

## Apologies: Nil

Due to Mr David Ford only able to attend the meeting for a limited time, Mr John Adlington chaired this meeting.

Mr Ford attended from the commencement of the meeting until 9.54am during which time agenda items 8 a . and 8 b . were considered.

Mr Ted Clarke joined the meeting at 9.14am during the consideration of agenda item 8.a.
Mr Blaine Fitzgerald was present from the commencement of the meeting for discussions of items 8 a., 8 b., and 8 f. and left the meeting at 10.09 am .

## 3. Prayers and Acknowledgement of Country

The Chair opened the meeting with prayer with an Acknowledgement of Country as printed in the meeting agenda and Bishop Murray Harvey said the opening prayer.

## 4. Conflict of Interest Declarations

The current standing register of interests as follows was noted:

- Bishop Murray Harvey - involved on various Diocesan boards and committees
- Chris Nelson - involved on various Diocesan boards and committees. The meeting was advised that his role as Director of Anglican Insurance and Risk Services (AIRS) ceased on 19 December 2019.
> David Ford - Member of Bishop-in-Council and Chair of Bishop Druitt College (BDC) Council. Mr Ford advised that BDC discussions with CVAS may produce a conflict of interest.
> Ted Clarke - Agreement with Clarence Valley Anglican School
$>$ Blaine Fitzgerald - Head of Anglican Funds South Australia (AFSA)

5. Confirmation of Minutes

That the minutes of the meeting of 28 November 2019 be accepted as true and correct
Moved: Mr Phil Crandon
Seconded: Mr Gary Boyd CARRIED

On 16 December 2019, the following resolution was agreed to by Flying Minute:
"That the AFGD Board, noting Lindisfarne Anglican Grammar School's request for finance for a development of its Middle School (\$6M of \$8M), development of pre-school and kindergarten at Sunshine Avenue (\$3.45M of \$4M), development of the Senior Centre (\$1.5M of \$3M) and purchase of land at Mahers Lane (\$3.IM of \$3.IM) approves, subject to relevant approvals from the Grafton Anglican Schools Commission and Bishop-in-Council, that:
I. A letter of support will be provided for the above projects;
2. Pari Passu facilities increase to $\$ 24 \mathrm{M}$ in 2020 ;
3. AFGD will finance the purchase of land at Mahers Lane; and
4. Fishburn Watson O'Brien Lawyers will be engaged to include the above land purchase as security on the existing Pari Passu agreement."

That the Flying Minute on Lindisfarne Anglican Grammar School finance dated 16 December 2019 be ratified.

| Moved: | Mr Phil Crandon |
| :--- | :--- | :--- |
| Seconded: | Mr Gary Boyd $\quad$ CARRIED |

On 14 January 2020, the following resolution was agreed to by Flying Minute:
"That the AFGD Board, in recognition of the extra duties performed by Mrs Annette Dent under the Expanded Services Agreement and without an AFGD Fund Manager, approves that Mrs Dent be offered a salary of $\$$ (redacted) per annum that would be effective from I January 2020 and associated with a change of her job description to formally recognise the additional duties and a change of job title to AFGD Office Manager. All other employment conditions for Mrs Dent will remain as per current arrangements."

That the Flying Minute on Salary Change Annette Dent dated I 4 January 2020 be ratified.
Moved: Mr Phil Crandon
Seconded: Mr Gary Boyd CARRIED
6. Call for additional Agenda items and close of Agenda

There were no additional agenda items.

## 7. Financial and Performance Reports

## a. Finance reports

The finance reports were considered. A close to budget performance for 2019 was noted.
That the AFGD Board receives the financial reports for the period to 31 December 2019.
Moved: Mr Phil Crandon
Seconded: Bp Murray Harvey CARRIED
That the AFGD Board notes the close to budget financial performance for 2019 and confirms that the operating surplus for 2019 will be used to improve capital adequacy.
Moved: Mr Ted Clarke
Seconded: Bp Murray Harvey CARRIED
b. Audit Update

The report on actions in response to previous audit reports was noted.

## 8. Matters for Discussion and or Decision:

## a. AFSA/AFGD Service Agreement Update

Mr Blaine Fitzgerald provided an update on various administrative and fund management support actions provided to AFGD as part of the Service Agreement. His report covered the topics of:

- Schools Updates
- Liquidity Management
- Capital Adequacy Position
- Interest Rate Risk Management

At the request of the Board, Mr Chris Nelson also provided an update on progress by The Corporate Trustees in reviewing the investment of trust funds.

The Board acknowledged Blaine's work on flowcharts to map AFGD and AFSA working under the Service Agreement to manage liquidity restraints and to address capital adequacy.
Mr David Ford and Mr Chris Nelson will investigate options for an external review of the legal, accounting and financial implications of the proposals.

In consideration of Interest Rate Risk Management, the Board resolved:

That the AFGD Board receives the report on interest rate settings and has determined to maintain the Fund's current position on interest rates.
Moved: Mr John Adlington
Seconded: Mr David Ford CARRIED

## b. Development Funds - Capital Adequacy

The Board noted the report that the Diocesan Financial Advisory Task Force (DFATF) of the
General Synod will be working on a review of capital adequacy recommendations during 2020.

## c. AFSA/AFGD Consultation and Work Program

The Board noting that parameters need to be set for discussions with AFSA concerning the possibility of integration of the two Funds, considered a discussion document outlining 'desired outcomes' and other parameters.

That the AFGD Board approves the response as drafted to be sent to AFSA as part of the consultation process.
Moved: Bp Murray Harvey
Seconded: Mr Ted Clarke

## CARRIED

## d. AFGD Client Survey Results

The AFGD Board discussed the report on the recent client survey and noted the strongly positive response particularly with regard to customer service and AFGD providing financial support to the ministry of the Diocese. On the downside, some comments about the computer interface being 'clunky' were noted.

With regard to the computer interface, the Board requested information from AFSA regarding plans to upgrade the customer computer interface.

The Board also noted a particularly disturbing account of a negative customer experience (\#20, p96) and will seek information from staff on this for a discussion at the next meeting.

That the AFGD Board in response to The Corporate Trustees' request that the AFGD Board provide a cost-benefit analysis of non-investment benefits of the Fund advise The Corporate Trustees that in regard to this a client survey has been conducted and this shows that the client group highly values AFGD's services and its support for the Diocese.

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Moved: Mr Gary Boyd
Seconded: Mr Phil Crandon CARRIED
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A copy of the client survey will be provided to The Corporate Trustees to accompany the above resolution.
e. AFGD contribution to the Anglican Diocese of Grafton for 2021

In discussing this matter, the Board noted that it had made a $\$ 175,000$ contribution to the Diocese in 2019 and will provide $\$ 150,000$ in 2020 . The 2020 contribution would have been higher except for budget constraints.

That the AFGD Board approves of advising the Diocese of Grafton that it may include a $\$ 175,000$ contribution from AFGD in the 2021 Diocesan budget

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Moved: Mr Gary Boyd
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Seconded: Mr Phil Crandon CARRIED

## f. Ord Minnett - Hybrids and Lending Substitution

At the request of the Board, Mr Blaine Fitzgerald commented on Ord Minnett's discussion paper on investing in hybrids. Mr Fitzgerald considered that the potential benefits of hybrids is not worth pursuing considering the likely future of AFGD's loan book relative to funds under management.

That the AFGD Board defers consideration of this report to its next meeting and that Alison Perrott of Ord Minnett be invited to join the next meeting by videoconference to talk to her discussion paper.
Moved: Mr Phil Crandon
Seconded: Mr Gary Boyd CARRIED
9. Matters for noting and status updates
a. CVAS Sub-ordinated Debt

Mr John Adlington spoke to his report on the progress of the review of CVAS Sub-ordinated Debt

## IO. Correspondence

In: Letter from Alison Perrott Ord Minnett re Hybrids and Lending Substitution 27 November 2019

Out: Letter from Chair David Ford to Brett Dinsdale Business Manager Lindisfarne Anglican Grammar School re Letter of Support Capital Projects \& Land Purchase Fund 19 December 2019

Letter from Chair David Ford to Brett Dinsdale Business Manager Lindisfarne Anglican Grammar School re Finance approval for purchase 72 Mahers Lane Terranora 22 January 2020

That the inwards correspondence be received and that the outward correspondence be endorsed. Moved: Mr Phil Crandon Seconded: Mr Gary Boyd

CARRIED

## II. Next Meeting:

30 April 2020

## 12. Meeting Close

The meeting closed at II.23am.

CONFIRMED as a true and correct record of proceedings of Anglican Funds Grafton Diocese Board meeting of I3 February 2020.

Chair - David Ford

## 7 Anglicanfunds

To be the trusted financial services provider of the Diocese of Grafton, enabling ministry growth.

Minutes - Special Board Meeting<br>Friday 3rd April 2020<br>Video Conference

## I. Ilam-Opening

2. Attendees: Mr David Ford (Chair), Mr Phil Crandon, Mr Ted Clarke, Mr Gary Boyd, Mr John Adlington

Non-members: Mr Chris Nelson, Mr Blaine Fitzgerald, Mrs Annette Dent

All participants were joined by Zoom video conference.
Apologies: Bishop Murray Harvey

## 3. Business

The meeting was called to further discuss the fast paced onset of COVID-19 and AFGD's response to it. The conversation also expanded to the overall viability and liquidity of AFGD.

The consensus reached at a meeting between Mr David Ford, Mr Blaine Fitzgerald and the Corporate Trustees of the Diocese of Grafton was that it would be prudent for AFGD to re-align its asset classes deleveraging its longer term loan portfolio (ie school portfolios) and moving more to defensive assets classes including cash at bank and solid yielding interest bearing securities, improving AFGD's liquidity in this year of uncertainty.

The solution proposed places schools working capital facilities with a major financial institution where they will be able to take advantage of any stimulus packages flowing through from the federal government to the big 4 banks. (note term loan facilities to remain and pari passu retained to take advantage of future opportunities as they arise) provides AFGD and the Trustees with sufficient capital and reserves to support the ground roots missional work the Parishes will be called on to undertake.

That the AFGD Board endorses the letter to the Westpac Regional Manager, Mr Andrew Davis dated 3rd April 2020 from Mr Chris Nelson, Secretary The Corporate Trustees of the Diocese of Grafton and Mr David Ford, Chair Anglican Funds Grafton Diocese.

| Moved: | Mr Gary Boyd |
| :--- | :--- |
| Seconded: | Mr John Adlington |
| Carried |  |

The Board also discussed an enquiry from the South Grafton Anglican Parish in regards to a deferral of loan repayments. Mr Chris Nelson and Mr David Ford declared a conflict of interest. Mrs Annette Dent will contact Mr Jim Clarke Treasurer South Grafton Anglican Parish to ask if the Parish wants to submit a formal request in regards to their loan.

That the AFGD Board approves the conversion of an existing Parish loan from principal and interest to interest only or interest capitalization for a period of six months if requested by the Parish. This delegation has been assigned to AFGD staff.
Moved: Mr Phil Crandon
Seconded: Mr Ted Clarke
Carried Mr David Ford abstained from voting.

Mr Blaine Fitzgerald spoke to a request he received from St Columba Anglican School in regards to a concession in line fee charged to their line of credit facility.

That the AFGD Board approves a 25 basis points reduction in the current line fee charged to St Columba Anglican School from Ist April 2020 for a period of six months.
Moved: Mr Ted Clarke
Seconded: Mr Phil Crandon
Carried
4. Next meeting scheduled for 30 April 2020.
5. Meeting close - There being no further business, the meeting closed with Prayer at 12.07 pm

CONFIRMED as true and correct record of proceedings of Anglican Funds Grafton Diocese Board special meeting of 3 April 2020

Chair - David Ford

BOARD MEETING DATE:

30/04/2020

No 7 Financial and Performance Reports
Item: a

Title: Finance reports
No of Pages. 12 incl Header

| Anglican Funds Graffon Diocese <br> Lewl f . 50 Victoria Stred <br> Grafton 2401 <br> NSW <br> Profit \& Loss Statement <br> Jamuary to December 2020 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Jan | Feb | Mar | YID | Apr | Nay | Jun | Jmi | Aug | Scp | Oct | Now | Dec | Forcesas | Budgce | Variance |
| 4.0000 | Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Interest Recd-Investments | 10,539 | 17,980 | 17,300 |  | 9,861 | 4,949 | 4,589 | 10,338 | 7,341 | 6,607 | 10,355 | 9,000 | 5,000 | 113,851 | 102,954 | 10,897 |
|  | Interest Recd-Borrowers | 76,493 | 53,483 | 53,664 |  | 44,816 | 54,691 | 65,145 | 54,545 | 55,272 | 62,594 | 51,782 | 51,183 | 51,183 | 674,851 | 594,970 | (38,690) |
|  | Sundry Income - Other Asset classes and Ser | 18,047 | 57,149 | 35,375 |  | 36,119 | 36,119 | 36,119 | 36,119 | 36,119 | 36,119 | 36,119 | 36,119 | 36,125 | 435,645 | 433,430 | 2,215 |
|  | Total Income | 105,079 | 128,613 | 106,339 |  | 90,796 | 95,751 | 105,853 | 101,002 | 98,732 | 105,319 | 98,255 | 96,302 | 92,308 | 1,224,347 | 1,131,354 | (41,378) |
| 5-0000 | Cost Of Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Interest Paid to investors | 45,427 | 42,208 | 41,938 |  | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 579,573 | 600,000 | 20,427 |
|  | Gross Profit | 59,652 | 86,405 | 64,401 |  | 40,796 | 45,751 | 55,853 | 51,002 | 48,732 | 55,319 | 48,255 | 46,302 | 42,308 | 644,775 | 531,354 | 113,421 |
| 6-0000 | Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Employee Benefits | 9,172 | 11,064 | 10,617 |  | 10,768 | 10,768 | 11,768 | 10,768 | 10,768 | 11,168 | 10,768 | 10,768 | 11,765 | 130,161 | 132,012 | 1,851 |
|  | Total Professional fees | 1,886 | 3,146 | 1,886 |  | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,186 | 26,656 | 26,320 | (336) |
|  | Total Banking and Indue Costs | 16,676 | 16,720 | 16,739 |  | 18,056 | 18,056 | 18,056 | 18,056 | 18,056 | 18,056 | 18,056 | 23,056 | 18,051 | 217,688 | 221,672 | 4,034 |
|  | Total insurance costs | 1,109 | 1,120 | 1,114 |  | 1,029 | 1,029 | 1,029 | 1,029 | 1,029 | 1,029 | 1,029 | 1,029 | 1,023 | 12,597 | 12,342 | (255) |
|  | Total General Operations costs | 793 | 878 | 1,050 |  | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,947 | 20,189 | 23,287 | 3,098 |
|  | Total Expenses | 29,636 | 32,928 | 31,406 |  | 33,987 | 33.997 | 34,987 | 33,987 | 33,987 | 34,387 | 33,987 | 38,987 | 34,971 | 407,241 | 415,633 | 8,392 |
|  | Total Net Profit | 30,016 | 53,477 | 32,995 |  | 6,809 | 11,763 | 20,865 | 17,014 | 14,744 | 20,931 | 14,268 | 7,315 | 7,337 | 237,534 | 115,721 | 121,813 |
| 9-0000 | Distribution to Diocese |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Other Expenses | 10,400 | 10,400 | 10,400 |  | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,600 | 125,000 | 125,000 | - |
|  | Net Profitf(Loss) after distribution | 19,616 | 43,077 | 22,595 |  | 3,591 | 1,363 | 10,465 | 6.614 | 4,344 | 10,531 | 3,868 | -3,085 | -3,263 | 112.534 | 9,279 | 121,813 |


| Anglican Funds Gralton Diocesp Level I - 50 Victoria Street Grafion 2+60 NSW |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| Profit \& Loss Statement January to December 2120 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | $\begin{aligned} & \text { Januanty } \\ & \text { Actual } \end{aligned}$ | $\begin{aligned} & \text { Febriars } \\ & \text { Actual } \end{aligned}$ | $\begin{aligned} & \text { Marrh } \\ & \text { Acrual } \end{aligned}$ | $\underset{\text { Actrial }}{\text { YEI }}$ | $\begin{gathered} \text { April } \\ \text { Budzet } \end{gathered}$ | $\begin{gathered} \text { May } \\ \text { Budget } \end{gathered}$ | $\begin{gathered} \text { June } \\ \text { Budges } \end{gathered}$ | $\begin{gathered} \text { July } \\ \text { Budget } \end{gathered}$ | Aggust Rudget | Seprember Budget | $\begin{aligned} & \text { October } \\ & \text { Budget } \end{aligned}$ | November Budget | December Budget | Foreast | Budger | Varrance |
| $4-0000$ 41010 | Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4.1010 $4-1011$ | Interest Received - Investment | 0 | 0 | 0 | 0 | 9,861 | 4.941 | 4.589 | 10,338 | 7.341 | 6,607 | 10,355 | 9,000 | 5,000 | 68,031 | 102,954 | (34,923) |
| 4.1012 | Interest Received-NAB | 9.242 | 14,499 | 14.562 | 38,303 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | - |
| 4.1013 | Inlerest Recd - Melb CF7963 | 1,151 | 3,337 | 2,586 | 7.073 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 30,303 |  | 38,303 7,073 |
| 4-1014 | interest recd-WBC | 147 | 144 | 153 | 444 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | $\begin{array}{r}7,073 \\ \hline 44\end{array}$ | 0 | +444 |
| 4.1015 | Interest Recd - AMP | - | , | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  | Interest Recd - Investments | 10,539 | 17,980 | 17,300 | 45,820 | 9,861 | 4,941 | 4,589 | 10,338 | 7,341 | 6,607 | 10,355 | 9,000 | 5,000 | 113,851 | 102,954 | 10,897 |
| 4.1020 | OverdratillOC INT INC | 36.595 | 16,530 | 14.345 | 67.470 | 44,816 | 54,691 | 65,145 | 54,545 | 55,272 | 62,594 | 51,782 | 51,193 | 51,183 | 558,682 | 594,970 | $(36,288)$ |
| 4 -1021 | Interest Only Loans INT INC | 16,444 | 15,298 | 16.353 | 48.096 | 0 | - | 0 | 0 | - | - |  | 0 | 0 | 48,096 | 0 | 48,096 |
| 4.1022 | Princ \& Int Loans INT INC | 23,453 | 21.655 | 22.966 | 68.074 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 68.074 | 0 | 68,074 |
|  | Interest Reed - Borrowers | 76,493 | 53,483 | 53,664 | 183,640 | 44,816 | 54,691 | 65,145 | 54,545 | 55,272 | 62,594 | 51,782 | 51,183 | 51,183 | 674,851 | 594,970 | 79,882 |
| $4-1055$ | Ord Min List Inlerest Income | 3.631 | 3,631 | 3.275 | 10.537 | 3,345 | 3,345 | 3,345 | 3,345 | 3,345 | 3,345 | 3,345 | 3,345 | 3,349 | 40,648 | 40,144 | 502 |
| 4.1056 | Ord Min U/List Interest Income | 14,412 | 14,412 | 12.559 | 41,383 | 13.232 | 13,232 | 13,232 | 13,232 | 13,232 | 13,232 | 13,232 | 13,232 | 13,234 | 160,473 | 158,786 | 1,687 |
| 4-1057 | Proceeds on Sale of Bonds | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 |  | 0 | $\bigcirc$ |
| 4.1058 | Profitloss Sale Fixed Assels | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 42000 | Service Fees Received | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - |
| $4-2100$$4-3000$ | Line Fee Income | 0 | 39,084 | 19,541 | 58.625 | 19.542 | 19,542 | 19,542 | 19,542 | 19,542 | 19,542 | 19,542 | 19,542 | 19,542 | 234,500 | 234,500 |  |
|  | Sundry income | 析 | 22 | 0 | 26 | 0 | , | 0 | , | - | 0 | 0 | 0 | 0 | 26 | 0 | 26 |
|  | Sundry Income - Other Asset classes and Service Fee | 18,047 | 57,149 | 35,375 | 110,571 | 36,119 | 36,119 | 36,119 | 36,119 | 36.119 | 36,119 | 36,119 | 36,119 | 36,125 | 435,645 | 433,430 | 2,215 |
|  | Total Income | 105,079 | 129,613 | 106,339 | 340,031 | 90,796 | 95,751 | 105,853 | 101,002 | 98,732 | 105,319 | 98,255 | 96,302 | 92,308 | 1,224,347 | 1,131,354 | 92,993 |
| 5-2100 | Interest Paid to Investors | 45.427 | 42,208 | 41,938 | 129.573 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50000 | 50,000 | 579,573 | 600,000 | 20,427 |
|  | Total Cost Of Sales | 45,427 | 42,208 | 41,938 | 129,573 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 579,573 | 600,000 | 20,427 |
|  | Gross Profit | 59,652 | 86,405 | 64,401 | 210,458 | 40,796 | 45,751 | 55,853 | 51,002 | 48,732 | 55,319 | 48,255 | 46,302 | 42,308 | 844,775 | 531,354 | 113,421 |
| ${ }^{6}-0000$ | Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6-1100 | Provision for Annual Leave | -658 | 443 | 443 | 228 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 228 | 0 | (228) |
| 6-1200 | Provision Long Service Leave | 0 | - | 0 | 0 | 0 | 0 | 600 | 0 | 0 | 0 | 0 | 0 | 600 | 1,200 | 1,200 | - |
| $6-1300$ | Salaries and Wages | 7,279 | 8,002 | 7,594 | 22.875 | 8,136 | 8,136 | 8,136 | 8,136 | 8,136 | 8,136 | 8,136 | 8,136 | 8,136 | 96,099 | 97,632 | 1,533 |
| 6-1400 | Registry Support | 1,859 | 1.859 | 1,859 | 5.577 | 1.859 | 1,859 | 1,859 | 1,859 | 1.859 | 1,859 | 1,859 | 1,859 | 1,856 | 22,305 | 22,305 |  |
| 6-1500 | Superannuation | 691 | 760 | 721 | 2.173 | 773 | 773 | 773 | 773 | 773 | 773 | 773 | 773 | 773 | 9,129 | 9,275 | 146 |
| 6-1600 | Staff Traing | 0 | 0 | 0 | 0 |  |  | 400 |  |  | 400 |  |  | 400 | 1,200 | 1,600 | 400 |
| 6-1700 | Fund Manager Vehicle | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  | Total Employee Eenefits | 9,172 | 11,064 | 10,617 | 30,853 | 10,768 | 10,768 | 11,768 | 10.768 | 10,768 | 11,168 | 10,768 | 10,768 | 11,765 | 130,161 | 132.012 | 1,851 |
| 6-4200 | Adverising | - | - | 0 | 0 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 1,800 | 2,400 | 600 |
| 6-4300 | Audit Fees | 1.886 | 1,886 | 1,886 | 5,658 | 1,827 | 1.827 | 1,827 | 1,827 | 1,827 | 1,827 | 1,827 | 1.827 | 1,823 | 22.097 | 21,920 | (177) |
| 6-4360 | Legal Fees | 0 | 1,260 | 0 | 1.260 | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 167 | 163 | 2.759 | 2.000 | (759) |
|  | Total Professional fees | 1,886 | 3,146 | 1,886 | 6,918 | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,194 | 2,186 | 26,656 | 26,320 | (336) |
| 6-4400 | wBC Bank Charges | 499 | 449 | 524 | 1,472 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 6,512 | 6,720 | 208 |
| 6.4402 | Indue Fees | 73 | 20 | 36 | 128 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 47 | 567 | 586 | 19 |
| 6-4410 | Consultancy Fees | 0 | 0 | 0 | 0 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 5,625 | 7.500 | 1,875 |
| 6-4412 | Donations | 0 | 0 | 0 | 0 | 0 | , | 0 | 0 | 0 | 0 | 0 | 5,000 | 0 | 5,000 | 5.000 | - |
| 6-4440 | WBC Line of Credit Charges | - | 0 | 0 | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 6-4442 | Ord Minnett Brokerage/Acvice | 1,200 | 1,200 | 1,200 | 3,600 | 1,320 | 1.320 | 1,320 | 1,320 | 1,320 | 1,320 | 1,320 | 1,320 | 1,320 | 15,480 | 15,840 | 360 |
| $6-4445$ | ASFA Line of Credit Charges | 417 | 417 | 417 | 1,251 | 417 | 417 | 417 | 417 | 417 | 417 | 417 | 417 | 413 | 5,000 | 5,000 |  |
| 6-4450 | AFSA Service Agreement Fees | 14.487 | 14,635 | 14.562 | 43,684 | 15.085 | 15,085 | 15.085 | 15.085 | 15.085 | 15,085 | 15.085 | 15.085 | 15,086 | 179,454 | 181,026 | 1,572 |
|  | Total Banking Costs | 16,676 | 16,720 | 16,739 | 50,135 | 18,056 | 18,056 | 18,056 | 18,056 | 18,056 | 18,056 | 18,056 | 23,056 | 18,051 | 217,638 | 221,672 | 4,034 |
| 6-4510 | insurance - Workers Comp | 109 | 120 | 114 | 342 | 136 | 136 | 135 | 136 | 136 | 136 | 136 | 136 | 130 | 1,560 | 1,626 | 66 |
| 6-4530 | insurance - General | 1.000 | 1,000 | 1.000 | 3.000 | 893 | 893 | 893 | 893 | 893 | 893 | 893 | 893 | 893 | 11.037 | 10,716 | (321) |
|  | Total insurance costs | 1.109 | 1,120 | 1.114 | 3,342 | 1,029 | 1,029 | 1.023 | 1,029 | 1.029 | 1.029 | 1.029 | 1.029 | ${ }^{1.023}$ | 12,597 | 12,342 | (255) |
| 6-4425 | Depreciation Expense | 123 | 69 | 69 | 261 | 123 | 123 | 123 | 123 | 123 | 123 | 123 | 123 | 123 | ${ }^{1.368}$ | 1.476 | 108 |
| 6-4600 | Meeting Expenses | 0 | O | 0 | 0 | 41 | 41 | 41 | 41 | 41 | 41 | 41 | 41 | 49 | 377 | 500 | 123 |
| 6-4610 | Marketing | 0 | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | , | 0 | 0 | 0 | 0 | - |
| 6-4700 | Poslage | 0 | 84 | 80 | 164 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 99 | 95 | 1.054 | 1.184 | 133 |
| 6-4800 | Printing \& Stationery | 139 | 0 | 374 | 513 | 215 | 215 | 215 | 215 | 215 | 215 | 215 | 215 | 206 | 2,439 | 2,571 | 132 |
| 6-4900 | Reniviciona Sireet | 433 | 433 | 433 | 1,300 | 433 | 433 | 433 | 433 | 433 | 433 | 433 | 433 | 437 | 5.201 | 5,200 | (1) |
| 6-5000 | PC Repairs and Mainlenance | 0 | 0 | 0 | - | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 2,250 | 3,000 | 750 |

$\begin{array}{ll}\text { 6.5100 } & \text { Telephone } \\ \text { 6.5200 } & \text { Travel \& Accommadation - Board }\end{array}$
6.5300 Travel \& Accommodation - AFGD 6.5310 AFGD Staff Expenses Other Total General Operations costs Total Expenses

Total Net Profit

Net Profiti(Loss) after distribution

| 98 | 110 | 95 | 302 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 1292 | 1,320 | 28 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 182 | 0 | 182 | 416 | 416 | 415 | 416 | 416 | 416 | 416 | 416 | 424 | 3.934 | 5.000 | 1.086 |
| 0 | 0 | 0 | 0 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 1800 | 2400 | 600 |
| 0 | 0 | 0 | 0 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | 53 | $4 \pi$ | 636 | 159 |
| 793 | 878 | 1,050 | 2,722 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,947 | 20,189 | 23,287 | 3,098 |
| 29,535 | 32,928 | 31,406 | 93,970 | 33,997 | 33,987 | 34,987 | 33,987 | 33,987 | 34,387 | 33,987 | 38,987 | 34,971 | 407.241 | 415,633 | 8,392 |
| 30,016 | 53,477 | 32,995 | 116,488 | 6,809 | 11,763 | 20,865 | 17,014 | 14,744 | 20,931 | 14,268 | 7,315 | 7.337 | 237.534 | 115,721 | 121,813 |
| 10.400 | 10.400 | 10.400 | 31.200 | 10.400 | 10.400 | 10.400 | 10,400 | 10.400 | 10.400 | 10.400 | 10.400 | 10.600 | 125,000 | 125.000 | . |
| 10,400 | 10,400 | 10,400 | 31,200 | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,400 | 10,600 | 125,000 | 125.000 | 0 |
| 19.616 | 43.077 | 22,595 | 85,288 | 3.591 | 1,363 | 10,465 | 6.614 | 4.344 | 10.531 | 3.868 | -3,085 | -3,263 | 172.534 | 9,279 | 121,813 |



| Anglican Funds Grafton Diocese <br> Level 1-50 Victoria Street Grafton 2460 NSW |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance Sheet [Multi-Period] <br> January 2020 To March 2020 |  |  |  |  |
| Account No. | Account Name | January | February | March |
|  | Assets |  |  |  |
|  | Current Assets |  |  |  |
|  |  | 233,404 | 237,465 | 231,173 |
|  |  | 14,209,486 | 13,666,732 | 13,180,300 |
|  |  | 5,781,244 | 5,781,244 | 5,726,201 |
|  |  | -8,843 | 49,482 | 6,982 |
|  | Fixed Assets | 3,332 | 3,263 | 3,194 |
|  | Loan Assets | 16,186,834 | 17,319,658 | 16,654,150 |
|  |  | 0 | 0 | 0 |
|  | Total Assets | 36,405,458 | 37,057,844 | 35,802,000 |
|  | Liabilities |  |  |  |
|  | Current Liabilities |  |  |  |
|  |  | 38,847 | 44,992 | 47,308 |
|  |  | 117 | 222 | 324 |
|  |  | 154,137 | 152,716 | 130,854 |
|  | Investor Funds Fin Liab Current | 10,249,692 | 10,913,901 | 13,768,553 |
|  |  | 24,217,852 | 24,157,198 | 20,097,714 |
|  | Sundry Liabilities | 12,188 | 13,113 | 13,992 |
|  | Total Liabilities | 34,673,055 | 35,282,365 | 34,058,969 |
|  | Net Assets | 1,732,402 | 1,775,479 | 1,743,031 |
|  | Equity |  |  |  |
|  | Total Equity | 1,732,402 | 1,775,479 | 1,743,031 |

## Anglican Funds Grafton Diocese

Level 1 - 50 Victoria Street
Grafton 2460 NSW

## Balance Sheet [Multi-Period]

January 2020 To March 2020

| Account No. | Account Name | January | February | March |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets |  |  |  |
|  | Current Assets |  |  |  |
| 1-1105 | WBC 032537247819 Operating Ac | 9,220 | 8,490 | 11,225 |
| 1-1110 | WBC 032537120455 Client Chq | 124,185 | 128,975 | 119,949 |
| 1-3130 | WBC Term Invested Funds | 100,000 | 100,000 | 100,000 |
|  |  | 233,404 | 237,465 | 231,173 |
| 1-1130 | AFSA Float SAV00000202 | 81 | 68 | 28 |
| 1-1131 | AFSA MIA SAV00041173 | 11,623,828 | 9,645,463 | 10,586,746 |
| 1-1137 | Daily Txns Unproc'd in Phoenix | -26,017 | 1,320,661 | -225,000 |
| 1-1160 | WBC 032537163017 Cash Managem | 359,818 | 444,849 | 544,880 |
| 1-1165 | Melb DIF 30 day term | 2,000,000 | 2,000,000 | 2,000,000 |
| 1-3120 | AFSA Security Dep SAV00000203 | 251,777 | 251,971 | 252,179 |
| 1-3147 | Ord Minnett-Global Cash Trust | 0 | 3,720 | 21,467 |
|  |  | 14,209,486 | 13,666,732 | 13,180,300 |
| 1-3145 | Ord Minnett-Listed Investments | 1,166,574 | 1,166,574 | 1,120,826 |
| 1-3148 | Ord Minn-Global Investments | 4,614,670 | 4,614,670 | 4,605,375 |
|  |  | 5,781,244 | 5,781,244 | 5,726,201 |
| 1-1170 | Accrued Int Receivable Investm | 3,567 | 8,485 | 6,982 |
| 1-1171 | Ord Min List Accrued Int Rec | -6,906 | -3,275 | 0 |
| 1-1172 | Ord Min U/List Accrued Int Rec | -5,504 | 5,188 | 0 |
| 1-1173 | Accrued Income | 0 | 39,084 | 0 |
|  |  | -8,843 | 49,482 | 6,982 |
|  | Fixed Assets |  |  |  |
| 1-2710 | Furniture \& Fixtures Orig Cost | 4,853 | 4,853 | 4,853 |
| 1-2720 | Furniture \& Fixtures Accum Dep | -1,848 | -1,882 | -1,916 |
| 1-2810 | Computer Hardware | 26,730 | 26,730 | 26,730 |
| 1-2820 | Acc Depn Computer Hardware | -26,403 | -26,438 | -26,473 |
| 1-2910 | Computer Software | 60,500 | 60,500 | 60,500 |
| 1-2920 | Acc Depn - Comptr Software | -60,500 | -60,500 | -60,500 |
|  | Fixed Assets | 3,332 | 3,263 | 3,194 |
|  | Loan Assets |  |  |  |
| 1-3114 | AFSA Term Investment | 1,000,000 | 1,000,000 | 1,000,000 |
| 1-3155 | Line of Credit - O/D | 6,112,057 | 7,286,189 | 6,672,864 |
| 1-3160 | Loan Advances | 3,660,068 | 3,659,008 | 3,660,063 |
| 1-3170 | Loan Advances - P \& 1 | 5,414,709 | 5,374,460 | 5,321,223 |
|  | Loan Assets | 16,186,834 | 17,319,658 | 16,654,150 |
| 1-3199 | Financial Assets Current - Adj | -15,104,496 | -15, 104,496 | -15,104,496 |
| 1-4110 | Financial Assets Non Current | 15,104,496 | 15,104,496 | 15,104,496 |
|  |  | 0 | 0 | 0 |
|  | Total Assets | 36,405,458 | 37,057,844 | 35,802,000 |

Page

|  | Liabilities |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current Liabilities |  |  |  |
| 2-1004 | Audit Costs | 19,996 | 21,882 | 23,768 |
| 2-1200 | Accounts payable | 164 | 2,075 | 378 |
| 2-1915 | Accrued Expenses | 18,687 | 21,035 | 23,162 |
|  |  | 38,847 | 44,992 | 47,308 |
| 2-1101 | 2243130 Access Acc INT PAY | 42 | 75 | 99 |
| 2-1102 | 2243131 Inst Acc INT PAY | 56 | 111 | 173 |
| 2-1104 | 2243133 Parish Prov INT PAY | 20 | 36 | 52 |
|  |  | 117 | 222 | 324 |
| 2-1221 | 2243310 Term 90 Days INT PAY | 16,549 | 12,718 | 7,862 |
| 2-1222 | 2243320 Term 180 days INT PAY | 50,632 | 61,406 | 38,257 |
| 2-1223 | 2243330 Term 365 days INT PAY | 86,956 | 78,593 | 84,735 |
|  |  | 154,137 | 152,716 | 130,854 |
|  | Investor Funds Fin Liab Current |  |  |  |
| 2-1710 | 2103300 Access Accounts | 175,199 | 134,895 | 144,806 |
| 2-1715 | 2103310 Institution Access | 151,131 | 160,072 | 166,346 |
| 2-1725 | 2103330 Parish Provider Access | 5,713 | 4,676 | 5,168 |
| 2-1730 | 2103350 Interest Free Deposits | 9,770 | 8,717 | 8,635 |
| 2-1735 | 2103370 Chq Acc Parishes | 947,250 | 705,047 | 767,380 |
| 2-1740 | 2103380 Chq Acc Ministry | 4,381,571 | 3,816,458 | 3,528,980 |
| 2-1745 | 2103400 Anglican Affiliates | 3,673,102 | 5,150,547 | 8,271,285 |
| 2-1750 | 139 Parishes CMA | 658,581 | 679,238 | 624,419 |
| 2-1756 | 2103420 Clergy Access Account | 247,375 | 254,249 | 251,534 |
|  | Investor Funds Fin Liab Current | 10,249,692 | 10,913,901 | 13,768,553 |
| 2-1755 | 2183310 Term Inv 90 days | 7,608,290 | 7,620,616 | 5,468,356 |
| 2-1760 | 2183320 Term Inv 180 days | 9,071,122 | 9,347,496 | 7,461,301 |
| 2-1765 | 2183330 Term Inv 365 days | 7,538,440 | 7,189,086 | 7,168,057 |
|  |  | 24,217,852 | 24,157,198 | 20,097,714 |
|  | Sundry Liabilities |  |  |  |
| 2-1910 | Accrued Annual Leave | 1,720 | 2,163 | 2,605 |
| 2-1911 | Accrued Long Service Leave | 11,628 | 11,628 | 11,628 |
| 2-3030 | GST from purchases | -1,160 | -678 | -241 |
|  | Sundry Liabilities | 12,188 | 13,113 | 13,992 |
| 2-9999 | Westpac Unknown transactions | 224 | 224 | 224 |
|  | Total Liabilities | 34,673,055 | 35,282,365 | 34,058,969 |
|  | Net Assets | 1,732,402 | 1,775,479 | 1,743,031 |
|  | Equity |  |  |  |
| 3-7000 | Revaluation Financial Assets | -31,395 | -31,395 | -86,438 |
| 3-8000 | Retained Earnings | 1,744,181 | 1,744,181 | 1,744,181 |
| 3-9000 | Current Earnings | 19,616 | 62,693 | 85,288 |
|  | Total Equity | 1,732,402 | 1,775,479 | 1,743,031 |


| Loan Eook Data | 31-4ar-20 |  | Lame Buance | Unsecurrad |  | Limits |  | UnutifieedNol Orawn | Rato |  | Open Date | Amount Borromed | Losn Expily Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| COM 730436632770 Secondary Campus Slage 2 | Clarence Valley Angican Schioal | s | 1,767,672.55 |  |  |  |  |  |  | 6.10\% | 10/65/2005 5 | 1,758,979.66 | 311122037 |
| COM $730{ }^{436690019}$ Stage 2 Builiding Loan | Emmanues Angican College | \$ | 100,351.18 |  |  |  |  |  |  | 4.21\% | 30/0412013 | 405.163 30 | 30104/12021 |
| COM $730{ }^{436040020 ~ S t a g e ~} 3$ Euilding Loan | Emmanual Angican Colloge | \$ | 89,817]7 |  |  |  |  |  |  | 421\% | 30/04/2013 | 257,533 50 | 301004i2022 |
| COM 730436640021 Stage 4 Building Lagn | Emmanued Angican Colloge | \$ | 1,149,732 46 |  |  |  |  |  |  | 4.21\% | 30004/2013 5 | 1,672,479.06 | 3010412025 |
| com 730436040136 Sanley St Unit Purchase | m Smedey | s | 552.48930 |  |  |  |  |  |  | 534\% | 25/1172017 | 550,000.00 | 25/0112047 |
| COM 731436040139 Refinance 10 Cotswold Close | Cofft Hartour Anglican Parish | s | 23,883 25 |  |  |  |  |  |  | 4.85\% | 19/04/2017 | 174,000 00 | 19/0412037 |
| COM 7314368400595 Mclean St, Coff Harbour NSW | Cofft Hartour Anglican Parish | s | 52,957.40 |  |  |  |  |  |  | 4.85\% | 01112/2015 | 194,000.00 | 01/1212031 |
| COM 7314336040229 Administration $\&$ Classrooms | Emmanuel Anglican College | s | 2,138,805 55 |  |  |  |  |  |  | 5.56\% | 03/012017 | 2,500,000.00 | 0301/2032 |
| COM 7314336040202 Construction Learning Spacss | Emmanued Angican College | s | 746,485.46 |  |  |  |  |  |  | 4.19\% | 0210112020 | 750.000.00 | 0201/2035 |
| COM 7314366040059 Principal and interest loan | Anglicare North Coast | \$ | 14,28074 |  |  |  |  |  |  | 5.50\% | 18/12/2014 | 1,200,000 00 | 184122026 |
| COM 731 438004211 Rectory Loan | South Grafton Angilican Parish | \$ | 136,89893 |  | targe | at exposure |  |  |  | 4.85\% | 271022020 | 137,578.94 | 27002/239 |
| COM 731436040011 Middl School Stage 4 | St Columba Angiran School Coundil Incor | s | 369,743,63 |  |  | (umba Anglican S | School |  |  | 4.98\% | 020420013 | 1,009,68280 | $03085 / 2023$ |
| COM 7314360400012 Slage 5 | St Columba Anglican Sthool Council Inoor | \$ | 176,20467 |  |  | des tull OD Immit |  |  |  | 499\% | 020412013 | 432,389.82 | 024112023 |
| COM 731436040013 Stage 6 | St Columbe Anglican School Councill ncoor | \$ | 515,180.90 |  | 5 | 10,120,195.63 |  |  |  | 4.98\% | 02/04/2013 $\$$ | 1,209,360 63 | 02/03/2024 |
| COM 731436840014 Admin Euidting Stage 6b, 1 | St Columba Angilan School Council Incor | \$ | 459,296,36 |  |  |  |  |  |  | 4.98\% | 020472013 | 788,598,41 | 0201/2027 |
| COM 731436040015 Euliding Loan Stage 7 | St Columba Anglian School Council Inoor | s | 599,71376 |  | Bata | ce of oD only |  |  |  | 498\% | 0210412013 | 959,563.76 | 10/1222027 |
| COM 731436040168 CCELC Purchase | St Columba Anglican School Council licor | \$ | 56.31 |  | , | 4,47,090.19 |  |  |  | 4.98\% | 0510612018 | 1,777,000 00 | 05/03/2026 |
| COM 731436040146 Clergy Car Loan | m Smedey | \$ | 22.65548 |  |  |  |  |  |  | 585\% | 220812017 | 43,532.00 | 221082022 |
| COM 731436040170 Ridge Clexgy Car Loan | M A Risge | \$ | 15.78225 |  |  |  |  |  |  | 5.85\% | 0410102018 | 21,660 00 | 04/10/2023 |
| com 731436040149 Clergy Car Loan | M B Jones | s | 5,989.32 |  |  |  |  |  |  | 5.85\% | 28/112017 | 13,450.00 | 2811/2021 |
| com 731 436040071 Cletgy Car Laan | BA Blackbell | \$ | 1,213.70 |  |  |  |  |  |  | 600\% | 15/01/2016 | 20,000.00 | 151022021 |
| сом 731436040143 Clergy Car Loan - Jenks | GC Jenks | \$ | 19,504 41 |  |  |  |  |  |  | 5.85\% | 13/06/2017 | 40,000.00 | ${ }^{13 / 0612022}$ |
| COM 731436040145 Clergy Car Loan | - Snyman | s | 19,770.69 |  |  |  |  |  |  | 585\% | $11 / 092017$ | 36,000.00 | 11108/2022 |
| com 731436040161 Clegy Car Loan Toyota Corilla | DS nyman $^{\text {a }}$ | \$ | 3,796.74 |  |  |  |  |  |  | 5.85\% | 06/022018 \$ | 11,66200 | 06/1022021 |
| OD 535438040007 Amulal Insurance Premium Fundi | Anglican Diocese of Gration | \$ | . | 5 | s | 450,000.00 | 5 | 450,00000 |  |  |  |  |  |
| OD 535438040004 Line of Credit | Clarence Valley Anglizan School | \$ | 1.05392 | s | s | 850.000.00 | 5 | 848.936 .08 |  |  |  |  |  |
| OD 5354388040015 Working Capital \& Residual Fun | Emmanue Anglican College | \$ | . | \$ | s | 3,100,000.00 |  | 3,100,000.00 |  |  |  |  |  |
| OD 5354388040010 Worxing Capital | Anglicare North Coast | \$ | - | \$ | s | 200,000.00 | s | 200,000,00 |  |  |  |  |  |
| OD 535438040008 Line of Credir | St Calumba Anglican School Council Inoor | \$ | 2,026,894 56 | 5 | s | 8,000,000.00 | 5 | 5,973,105.44 |  |  |  |  |  |
| OD 5354388040017 Lina of Credit | Camfar Properties pty Llid | \$ | - | \$ | s | 190,00000 | 5 | 190,00000 |  |  |  |  |  |
| OD 535438844018 Line of Crealt | Lindisfarne Arglican School | \$ | 3.449,092.12 | s | s | 6,000,000.00 | 5 | 2,550,907 88 |  |  |  |  |  |
| OD 535438040025 Working Capial Requirements | Bishop Dult College Council | \$ | 833,450 51 | \$ | s | 3,450,000.00 | 5 | 2,614,549 39 |  |  |  |  |  |
| OD 535438840026 Inturnation Computer Technolog | Blishop Dritt College Council | 5 | 360.362.63 | 5 | s | 550,000.00 | - | 189.637 .37 |  |  |  |  |  |
|  |  | 3 | 15.65C. 12.68 | : | ; | 22,990.000.00 | 5 | 16,117,138.16 |  |  |  |  |  |
| Total Loan Book assets | Excludes redraw | 3 | 3,771,26579 |  |  |  |  |  |  |  |  |  |  |
|  | Loans only | 5 | 8,981,285,79 |  |  |  |  |  |  |  |  |  |  |
|  | Overdrats only | 3 | 0,872,663.84 |  |  | acllity Limit |  | Anmual Line Fres | Rate |  | Lune Foe\% |  |  |
|  | Angican Diocese of Gration |  |  |  | 5 | 450,000.00 | \$ | - |  | 4.85\% | 0.00\% |  |  |
|  | st Columba Anglican Sctrool Council Incor |  |  |  | 5 | $8.000,00000$ | 5 | 90.000.00 |  | 329\% | 100\% |  |  |
|  | Camfar Properties Ply Lud |  |  |  | $s$ | 190,000.00 | \$ | - |  | 553\% | 000\% |  |  |
|  | Clarence Valley Anglican School |  |  |  | $s$ | 850,000 00 |  | 4.250.00 |  | 6.10\% | 0.50\% |  |  |
|  | Anglicare Norn Coast |  |  |  | $s$ | 200,000.00 |  | 1,000.00 |  | 5.00\% | 0.50\% |  |  |
|  | Emmanuel Angican Colloge |  |  |  | 5 | 3,100,000.00 | s | 23250.00 |  | 3.44\% | 075\% |  |  |
|  | Lindisfarne Anglican School |  |  |  | s | 6,000,000,00 | s | 66,000.00 |  | 2.87\% | 1.10\% |  |  |
|  | Bishop Duill Callege Council |  |  |  | 5 | 5,450,000.00 | s | 54,500.00 |  | 436\% | 100\% |  |  |
|  | Bishop Druilt Coillege Council |  |  |  | 5 | 550,000.00 |  | 5.500.00 |  | 436\% | 1.00\% |  |  |
|  |  |  |  |  | ; | 24,790,000.00 | 5 | 234.500.00 |  | $3.57 \times$ | ossm |  |  |
|  |  |  |  |  |  |  | Avorage rotum |  |  | 3.162\% | 4.15x |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

AFGD Capital Adequacy \& Liquidity:
31/03/2020

## Capital Adequacy (4.4.2): (Target > 10\% of Risk Weighted Assets)

| Assets | Weighting |  | Asset Value |  | RWA |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash (Govt. Securities, A Rated Aust. Banks) | 10\% | \$ | 14,636,473 | \$ | 1,463,647 |
| Cash (Other Aust. Banks, ADI's) |  | \$ | - |  |  |
| Rating AAA to AA- | 20\% | \$ | - | \$ | - |
| Rating $A+$ to BBb- | 50\% | \$ | . | \$ | - |
| Rating $\mathrm{BB}+$ to $\mathrm{B}-$ | 100\% | S | - | \$ | - |
| Rating CCC to D | 200\% | \$ |  |  |  |
| Unrated | 400\% | \$ |  |  |  |
| Internal Loans - Unsecured | 100\% | \$ |  |  |  |
| Internal Loans |  | \$ |  |  | - |
| Secured Commercial | 75\% | \$ | 15,654,150 | \$ | 11,740,612 |
| Secured Residential | 50\% | \$ | - | \$ | - |
| External Loans - Secured Residential Property | 75\% |  |  | \$ | - |
| External Loans-Secured Commercial property | 125\% |  |  | \$ | - |
| Other Investments (excluding Equities) with claims on Australian and International counter parties: |  |  |  | \$ | - |
| Rating AAA to AA- | 20\% |  |  | \$ |  |
| Rating $A+$ to BBB- | 50\% | 5 | 5,815,204 | S | 2,907,602 |
| Rating $\mathrm{BB}+$ to B - | 100\% |  |  | \$ | - |
| Rating CCC to D | 200\% |  |  | 5 | - |
| Unrated | 400\% |  |  | \$ | - |
| Other Investments/assets and Equities | 400\% |  |  | \$ | - |
| Total Assets |  |  | 36,105,827 | \$ | 16,111,862 |

## Risk Concentration:

To the extent an External loans exceeds $5 \%$ of Total Assets


To the extent an Internal loans exceeds 30\% of Total Assets

|  | Total Assets: |  |  | Limit Amount: |
| :---: | :---: | :---: | :---: | :---: |
| Limit | 30\% | \$ | 36,105,827 | \$ 10,831,748 |
| Loans > 30\% of TA |  |  |  |  |



| 4.3 Depositors in excess of 5\% of Liabilities |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total depositors in excess of $5 \%$ of Liabilities |  |  | 16,084,062 |  |  | 16,084,062 | 47.5\% |
| Total liabilities |  |  |  |  |  | 33,866,267 |  |
| Comments on large depositors |  |  |  |  |  |  |  |
| The number of accounts/clients with balances in excess of 5\% is: |  |  | 1 | Corporate Trustees |  |  |  |

Note: excludes avallable for re-draw \& undrawn facility limits Note Adelaide utilse drawn facilltes only.



| 4.3 Depositors in excess of 5\% of Liabilities |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total depositors in excess of 5\% of Liabilities |  |  | 16,084,062 |  | \$ | 16,084,062 | 47.5\% |
| Totai liabilitios |  |  |  |  | \$ | 33,866,267 |  |
| Comments on large depositors |  |  |  |  |  |  |  |
| The number of accounts/clients with balances in excess of $5 \%$ is: |  |  | 1 | Corporate Trustees |  |  |  |

## ORD MINNETTT

PORTFOLIO VALUATION
Portfolio Details as at: 31 March 2020
Corp Trustees of Diocese of Grafton GDIF

| Code | Security Name | Quantity | Cost <br> Base | Market <br> Price | Market <br> Value | Assets <br> \% | Est. <br> Yield <br> \% |  | Est. <br> Franking \% | Est. <br> Franking Credits |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST RATE SECURITIES |  |  |  |  |  |  |  |  |  |  |
| AU3FN0032710 | AAI LTD FRN 06/10/2022-2042 BBSW+3.20\% | 2,000,000 | 2,120,940.00 | 1.02 | 2,044,980.00 | 36.39 | 2.65 | 82,300.00 |  |  |
| AU3FN0033668 | BENDIGO FRN 09/12/2021-2026 BBSW+2.80\% | 1,000,000 | 1,031,930.00 | 1.01 | 1,014,710.00 | 18.06 | 2.30 | 33,665.00 |  |  |
| AU3FN0037917 | AMPAUS FRN 01/12/2022-2027 BBSW+1.80\% | 500,000 | 502,260.00 | 0.96 | 479,150.00 | 8.53 | 3.84 | 11,846.00 |  |  |
| AU3FN0039426 | CHALLENGER LIFE CO LTD FRN 24/11/2022-2042 BBSW+2.10\% | 500,000 | 500,000.00 | 0.89 | 446,665.00 | 7.95 | 3.17 | 14,875.00 |  |  |
| AU3FN0048716 | AUSWIDE BANK LTD FRN 12/06/2024 - 2029 BBSW+3.2\% | 500,000 | 500,000.00 | 0.98 | 491,940.00 | 8.75 | 4.00 | 18,853.50 |  |  |
| Sub Total |  |  | 4,655,130.00 |  | 4,477,445.00 | 79.67 |  | 161,539.50 |  |  |
| HYBRID SECURITIES |  |  |  |  |  |  |  |  |  |  |
| AYUHB | AUSTRALIAN UNITY LTD | 11,437 | 1,160,074.15 | 98.00 | 1,120,826.00 | 19.94 | 4.02 | 45,067.50 |  |  |
| Sub Total |  |  | 1,160,074.15 |  | 1,120,826.00 | 19.94 |  | 45,067.50 |  |  |
| CASH |  |  |  |  |  |  |  |  |  |  |
| PERSHING_AUD | PERSHING AUSTRALIAN DOLLARS | 21,467 | 21,467.00 | 1.00 | 21,467.00 | 0.38 |  |  |  |  |
| Sub Total |  |  | 21,467.00 |  | 21,467.00 | 0.38 |  |  |  |  |
| TOTAL PORT | OLIO |  | 5,836,671.15 |  | 5,619,738.00 | 100.00 | 3.68 | 206,607.00 |  |  |


| Adviser Name: | Alison Perrott |
| :--- | :--- |
| Location: | ADELAIDE |
| Phone No: | (08) 82032500 |
| Account No: | 1146256 |

Note: Estimate information based on rolling 12 months actual data.
Ord Minnett Limited AFS Licence 237121 ABN 86002733048 A Market Participant of the Australian Stock Exchange Limited

## BOARD MEETING DATE:

30/04/2020

No 7 Financial and Performance Reports
Item: b
Title: Audit update
No of Pages. 8 incl Header

22 April 2020

Mr Michael Blaxland
Chairperson of the Audit Committee
Anglican Funds Grafton Diocese
PO Box 4
GRAFTON NSW 2460

## Dear Michael

## Management Letter on the Final Phase of the Audit

We have completed the final phase of the audit of the financial report of Anglican Funds Grafton Diocese (the "Fund") for the year ended 31 December 2019.

During the course of our audit we obtained an understanding of the Fund's internal control structure and procedures sufficient to allow us to determine our audit procedures for the purpose of expressing our opinion on the financial report.

Our consideration of the control structure and procedures would not necessarily disclose all significant control deficiencies, as our audit is based on selective tests of accounting records and supporting data, and is not intended to provide specific assurance on the internal control structure.

The purpose of this letter is to bring to your attention:

- significant weaknesses and deficiencies identified in the operation of your Fund's internal controls
- significant financial reporting matters
- unresolved matters identified during previous audits.

For each matter in this letter, we have included our observations, risk assessment and recommendations. The risk assessment is based on our understanding of your business. Management should make its own assessment of the risks to the Fund.

We have kept management informed of the issues included in this letter as they have arisen and a formal draft of this letter was provided on 17 April 2020. This letter includes management's formal responses, the person responsible for addressing the matter and the date by which this should be actioned.

We would like to express our appreciation to Chris Nelson and their staff for their assistance during our audit
Should you require any further information about the matters raised in this letter, please do not hesitate to contact me on 0266263000.

Yours faithfully
THOMAS NOBLE \& RUSSELL
CHARTERED ACCOUNTANTS


| 31 Keen Street | Suite 901, Level 9, The Rocket | Email: enquiries@tnr.com.au |
| :--- | :--- | :--- |
| PO Box 106 | 203 Robina Town Centre Drive | Website:www.tnr.com.au <br> Lismore NSW 2480 |
| Robina QLD 4226 |  |  |

# Management Letter on the Final Phase of the Audit 

ANGLICAN FUNDS GRAFTON DIOCESE YEAR ENDED 31 DECEMBER 2019

# TNR <br> Thomas Noble \& Russell 

Accountants |Auditors | Business Advisers

Thomas Noble \&

Accountants |Auditors|Business Advisers

## Summary of Issues

A summary of the matters raised in this management letter and the corresponding risk rating, is included below for your information.

| ISSUE |  | DETAIL |
| :---: | :--- | :---: | \(\left.\begin{array}{c}RISK <br>

ASSESSMENT\end{array}\right]\)

## APPENDICES

Appendix A: Review of matters raised in prior year management letters
Appendix B : Our rating definitions

Accountants | Auditors | Business Advisers

Issue 1: Accounting Policy Manual (2017 Repeat Matter)

## Risk Assessment - Low

## OBSERVATION

Our review of the Fund's control environment noted that a documented suite of accounting policies is not in place

## IMPLICATION

Accounting practices may not be consistent between financial reporting periods.

## RECOMMENDATION

The Fund may benefit by developing an accounting policy manual which will guide employees on accounting practices and ensure consistent accounting practices each year.

## MANACEMENT COMMENT

A suite of accounting policies applicable to AFGD will be established following review of the Accounting Policy Manual developed for Anglican Diocese of Grafton and Corporate Trustees.

## Issue 2: Review of Accounts Payable Masterfile

## Risk Assessment - Low

## OBSERVATION

Our audit noted that accounts payable personnel have the ability to amend data contained in the accounts payable Masterfile. Any amendments to the accounts payable Masterfile are not subject to independent review. We acknowledge that the Diocesan Accountant is currently reviewing any creditor changes processed during each creditor payment cycle, however there is no review for any amendments falling outside of this process.

## IMPLICATION

Lack of independent review of accounts payable masterfile amendments may reduce the ability for the Fund to detect inaccurate and unauthorised changes to critical data in MYOB.

## RECOMMENDATION

A regular review of changes to the accounts payable Masterfile should be undertaken by an employee who is independent of the accounts payable function (i.e. an employee who does not have the ability to process to the accounts payable system). An 'audit trail' report can be produced from MYOB to facilitate this review.
To achieve the appropriate segregation of duties, consideration should be given to restricting access rights to the accounts payable Masterfile to an employee independent of the accounts payable function.

## MANAGEMENT COMMENT

Amendments to the AFGD payee masterfile in MYOB will be cross-authorised by either another AFGD office staff member or the Debtor's Clerk for Anglican Diocese of Grafton.

## RESPONSIBILE OFFICER <br> EXPECTED COMPLETION DATE

Various
Effective immediately

## Appendix A: Review of matters raised in prior year management letters

The issues in this appendix were raised in previous management letters. For each of these issues, we have determined:

- how management has addressed the issue in the current year
- what management still needs to do to address unresolved issues.

| PRIOR ISSUES RAISED | RISK ASSESSMENT | ASSESSMENT OF ACTION TAKEN | RECOMMENDATION |
| :---: | :---: | :---: | :---: |
| Information Technology (IT) Policies and Procedures | Moderate | Policies and procedures are currently in draft. | Management is still undertaking corrective action. |
| IT Disaster Recovery Plan | High | Plan is currently in draft. | Management is still undertaking corrective action. |
| Accounting Policy Manual | Low | No further progress. Issue to be re-raised as no significant progress has been made in relation to resolving the matter. | See Issue 1. |
| Risk Management Framework | Moderate | No changes from previously reported status. To be monitored as anticipated to be approved prior to sign off in May. | Management is still undertaking corrective action |
| Clergy Loans | Moderate | No changes to credit policy. However, in August 2019 the Board resolved to wind down its facility to provide property loans to clergy and will no longer offer new loans of this type. | Management consider no further action required. |
| Liquidity Management | High | This matter has not yet been addressed. The Fund still has a maturity mismatch in place. We note an improvement in the ratio this year and the extended service agreement with Anglican Funds South Australia to assist in this matter. The outbreak of COVID-19 is expected to impact the liquidity of the Funds thus it is expected that a policy will be developed to address these rapidly changing conditions. | We will monitor the progress of the Board's development of a policy will re-assess the implementation of this recommendation once a decision has been reached. |
| Capital Adequacy | Moderate | This matter has not yet been addressed. The development of a strategy to lift capital to a level that is commensurate to the risk of its loan portfolio is dependent on the Fund's strategic direction. | We will monitor the progress of the Board's review of the longterm strategic direction of the Fund and will re-assess the implementation of this recommendation once a decision has been reached. |

## Appendix B: Our rating definitions

Each of the matters included in this management letter have been assessed and categorised against the following risk ratings:

## PRIORITY RATING IMPACT

| (H) HIGH | 1. Matters which pose a significant business or financial risk to the entity and should be addressed urgently; and / or <br> 2. Matters that have resulted or could potentially result in a modified or qualified audit opinion if not addressed as a matter of urgency by the entity. |
| :---: | :---: |
| (M) MODERATE | 1. Matters of a systemic nature that pose a moderate business or financial risk to the entity if not addressed within the current financial year; <br> 2. Matters that may escalate to high risk if not addressed promptly; <br> 3. Low risk matters which have been reported to management in the past but have not been satisfactorily resolved or addressed; <br> 4. Items that have been identified by external audit where material inefficiencies are occurring; <br> 5. Matters where regulatory obligations have been identified that do not pose a material, financial or reputation risk to the entity; and / or <br> 6. Matters where there is a scope for fraud and corruption without address by management. |
| (L) LOW | 1. Matters that are isolated, non-systemic or procedural in nature; and / or <br> 2. Matters that reflect relatively minor administrative shortcomings and could be addressed in the context of the entity's overall control environment. |

BOARD MEETING DATE:

30/04/2020

No 8 Matters for discussion and/or decision
Item: a

Title: AFSA/AFGD Service Agreement report from Blaine Fitzgerald

No of Pages. 10 incl Header

| Executive Summary |  | Confidential $\square$ Urgent $\square$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Date: | 22/04/20 | File number: |  |  |
| To: | Anglican Funds Grafton Diocese (AFGD) Board | From: | AFSA Head |  |
| CC: |  |  |  |  |
| Subject: | Expanded Service Agreement - update |  |  |  |

## Background:

Expanded Service agreement signed - 27/11/19.

- The first step in working towards satisfying Clause 7a. in the agreement commenced in February 2020 with both parties outlining their preferred end position.
- The next step of coordinating a joint working committee meeting is currently on hold as both businesses come to terms with COVID-19.
- A moratorium or halt to discussions for a minimum of 3 months is proposed between AFGD and AFSA.

Overarching strategy Paper - Corporate Trustees of the Diocese of Grafton and Anglican Funds Grafton Diocese in response to COVID-19.

- Head of AFSA has been involved in several workshop discussions initially designed to deleverage Corporate Trustees investment in AFGD and enable the trustees to diversify into higher yielding funds.
- This led to further discussions regarding AFGD's liquidity and ability to satisfy it current loan and line of credit commitments to customers and negotiating the shifting of large line of credit exposures under Pari Passu arrangements from AFGD to Westpac.
- The outcome of those discussions culminated in two key documents.

1. A liquidity tracking worksheet (fluid live document that will be updated at each month end.)
2. Correspondence to Westpac outlining strategy and support sought.

- In relation to the Westpac correspondence the following high-level update was recently provided to Chris Nelson to share with the Corporate Trustees.
- Westpac Senior Management have received and discussed the CT's/AFGD strategy paper and support the initiative.
- Andrew Davis Regional General Manager has written an overarching strategy paper and process map to support the timely process of each request for funding.
- Each Westpac account Relationship Executive has all the current financial information required and has commenced the credit writing process.
- Head of AFSA has had either email or direct phone conversations with all the schools Business Managers and they appear to be supportive. - No negative feedback to date.


## Key client updates

## St Columba Anglican School

- Conversations and emails exchanged during February and March 2020.
- Head of AFSA articulated overarching strategy to Chair, Principal and Business Manager at SCAS and they were receptive and agreed with the strategy.
- Head of AFSA Spoke to Troy Mountain Account Executive Westpac confirming proposal.
- N/octnar have rommenred the nrnrocs
- AFSA Head is currently coordinating with Fishburn Watson O'Brien, Westpac and SCAS the preparation of - an updated Pari Passu Deed
- Shifting of existing line of credit $\$ 8.0 \mathrm{~m}$ from AFGD to Westpac.
- New Loan Agreements - AFGD \& Westpac.
- To complete the review process a request for updated financial information has been sent seeking confirmation and timing of:
- 31/12/19 audited financial statements.
- Council approved management results to 31/03/20.
- Updated forecast for calendar year 2020 as a result of COVID-19 and if this represents a deviation from original council approved budget.


## Bishop Druitt College

- Conversations and emails exchanged during February and March 2020.
- Head of AFSA articulated overarching strategy to Chair and Business Manager at BDC and they were receptive and agreed with the strategy.
- Head of AFSA Spoke to Troy Mountain Account Executive Westpac confirming proposal.
- Westpac have commenced the process.
- AFSA Head is currently coordinating with Fishburn Watson O'Brien, Westpac and BDC the signing of
o an updated Pari Passu Deed
- Mortgage over 83 North Boambee Road
- Shifting of existing line of credit $\$ 5.45 \mathrm{~m}$ from AFGD to Westpac.
- New Loan Agreements - AFGD \& Westpac.
- To complete the review process a request for updated financial information will soon been sent seeking confirmation and timing of:
- 31/12/19 audited financial statements.
- Council approved management results to 31/03/20.
- Update forecast for calendar year 2020 as a result of COVID-19.


## Emmanuel Anglican College

- EAC will be the fourth school in the Grafton Diocese School network that wants to take up Pari Passu arrangements with AFGD and Westpac.
- Conversations and emails exchanged during February and March 2020.
- Head of AFSA articulated overarching strategy to Business Manager at EAC and they were receptive and agreed with the strategy.
- Head of AFSA Spoke to Glenn Joynson Account Executive Westpac confirming proposal.
- Westpac have commenced the process.
- AFSA Head is currently coordinating with Westpac and EAC the restructure of
o Shifting of existing line of credit $\$ 3.1 \mathrm{~m}$ and Multi-Purpose Centre Loan $\$ 6.0 \mathrm{~m}$ from AFGD to Westpac.
- New Loan Agreements - AFGD \& Westpac.
- In time a Pari Passu Deed
- New Loan offers from respective financiers.
- To complete the review process a request for updated financial information has been sent seeking confirmation and timing of:
o $31 / 12 / 19$ audited financial statements to $31 / 12 / 19$ (note: these should be received in the next 30 days. Management results are held.)
- Council approved management results to 31/03/20.
- Update forecast for calendar year 2020 as a result of COVID-19 and if this represents a deviation from original council approved budget.


## AFGD Board to discuss and approve - refer email from Business Manager Kelley Malaba EAC

Thoughts and observations.

- Loan increase from $\$ 6 \mathrm{~m}$ to $\$ 7.5 \mathrm{~m}$.
- Utilising retained earnings to fund working capital through COVID-19 is prudent and therefore borrowing more on term debt for a long-term asset is not being unreasonable.
o GASC have been informed and have advised the school verbally that it is prudent and will be approved by $\mathrm{B}-\mathrm{i}-\mathrm{C}$.
- The request to vary existing repayment terms commencing in 2021 from $\$ 1 \mathrm{~m}$ per annum to $\mathbf{\$ 6 0 0 K}$ per annum. Makes sense.
- The project has been delayed for so long that this key milestone date doesn't line up with the completion of the project.
- Covenant should be relaxed to something along the lines of "Annual capital reductions to loan facilities to be consistent with the respective financiers Loan Agreements.
- Most of this request will sit with Westpac and their appetite to fund EAC.


## Lindisfarne Anglican Grammar School

- Conversations and emails exchanged during February and March 2020.
- Head of AFSA articulated overarching strategy to Business Manager at LAGS and they were receptive and agreed with the strategy
- Head of AFSA Spoke to Mark Parry Account Executive Westpac confirming proposal.
- Westpac have commenced the process including new middle school building and Sunshine Avenue Campus upgrade. (Note they were already working on this)
- AFGD to fund new land purchase on 30/6/2020 \$3.1m. (previously AFGD Board approved)
- AFSA Head is currently coordinating with Fishburn Watson O'Brien, Westpac and LAGS the preparation of - an updated Pari Passu Deed
- New Mortgage over 72 Mahers Lane Terranora NSW 2486 and Lot 602 Point Break Circuit Kingscliff NSW 2487
- Shifting of existing line of credit $\$ 6 \mathrm{~m}$ from AFGD to Westpac.
- New Loan Agreements - AFGD \& Westpac.
- The school has provided all necessary financial data to assess the request.
- Westpac once their funding is finalised all parties will be able to move forward and settle their respective positions.


## Clarence Valley Anglican School

- A copy of the Corporate Trustees and AFGD's strategy document was shared with the Business Manager lan Morris.
- No action required.


## Other Anglican Affiliates

## Anglicare North Coast (ANC)

- Nothing new to report.


## South Grafton Parish

- Request for interest capitalisation of their loan was requested and action by Annette Dent Office Manager AFGD in line with Board delegation provided to her.


## Risk Management Framework

In regard to the operating business of AFGD work has progressed on its Risk Management Framework.

- Liquidity Policy. (Refer commentary above)
- Interest Rate Risk Management quarterly update as at 31/03/20. (Refer current Board papers)


## Blaine Fitzgerald - Head of Anglican Funds South Australia

## Disclaimer

This document has been prepared by The Synod of the Diocese of Adelaide of the Anglican Church of Australia Inc trading as Anglican Funds South Australia ABN 63198215958 for consideration by AFGD. Before acting on any information within this document, you AFGD should consider the appropriateness of it having regard to your own particular circumstances, objectives, financial situation and needs. We believe the information used to compile this report was correct at the time the report was compiled. However, we do not warrant the accuracy or the reliability of the information contained in this report. To the maximum extent permitted by law, we disclaim all responsibility and liability for any direct or indirect loss or damage suffered by any recipient of the report other than AFGD, where the recipient has relied on anything contained in, or omitted from this report.


Notes/Assumptions
A Run off assumes Parish and retail associated run off $5200 \mathrm{k} p / \mathrm{m}$
B Run off assumes Parish and retail associated run off $\$ 200 \mathrm{k} / \mathrm{m}$
Smill loant intrerest capita isation $540 \mathrm{k} p / \mathrm{m}$
E New loan LAGS $\$ 3.1 \mathrm{~m}$ honoured - trade off move 56 m LOC to Wesstpac
F Limit reduction under Pari Passu to Westpac May 2020 . LAGS $\$ 6 \mathrm{~m}$ \& BDC $\$ 5.45 \mathrm{~m}=12.450 \mathrm{~m}$ June 2020 BCC $\$ 8 \mathrm{~m}$
G Undrawr facilities and availabie limit reduces accordingly.
I Taken from High ievel report DSN scenario testing.

## FW: Emmanuel - Loan for Multi Purpose Centre

1 message
Blaine Fitzgerald [afsahead@adelaideanglicans.com](mailto:afsahead@adelaideanglicans.com)

Hi Annette

Kelley email.

Kind regards

## Blaine Fitzgerald

Head of Anglican Funds South Australia
18 King William Road, North Adelaide SA 5006
P 0883059371 | M 0452137740

## Til Anglicanfunds

From: Kelley Malaba [kmalaba@eac.nsw.edu.au](mailto:kmalaba@eac.nsw.edu.au)
Date: Monday, 20 April 2020 at 2:07 pm
To: "Joynson, Glenn" [gjoynson@westpac.com.au](mailto:gjoynson@westpac.com.au), Blaine Fitzgerald [blaine.fitzgerald@afgd.com.au](mailto:blaine.fitzgerald@afgd.com.au), Blaine Fitzgerald [afsahead@adelaideanglicans.com](mailto:afsahead@adelaideanglicans.com)
Cc: Rob Tobias [rtobias@eac.nsw.edu.au](mailto:rtobias@eac.nsw.edu.au)
Subject: Emmanuel - Loan for Multi Purpose Centre

Hi Glenn and Blaine

Thanks for your time to date working with EAC to establish a pari passu with Westpac and AFGD. I write to seek an extension to the level of funding approval for the Multi Purpose Centre.

EAC College Council has been meeting regularly to monitor the impact of COVID-19 on the College community. At this time the full financial impact of COVID-19 on parent fee collections is unknown. We have already collected more than $40 \%$ of our 2020 annual fees and are confident that most of the outstanding balance will be collected.

The College is ready to commence the Multi Purpose Centre and will start bulk earthworks this coming week. This work is outside the scope of the building contract with Bennett Constructions and will be paid for from cash reserves.

To be sure that the College is not left under financial strain after the MPC works commence, College Council would like to extend the loan facility to $\$ 7.5$ million, instead of the previously approved $\$ 6.0$ million. This additional borrowing will ensure that the current cash reserves are available to support daily operations during the uncertainty being caused by COVID-19. A previous condition of the loan approval from AFGD was that the College would commence making annual principal repayments of $\$ 1$ million per annum from 2021. We also ask that this condition be lifted.

College Council passed the following resolution at their meeting held on Thursday 16 April 2020:
IT WAS RESOLVED, "That discussions commence with AFGD and Westpac asking for the facility for the MPC to be increased to $\$ 7.5$ million and that the loan terms be renegotiated to reduce minimum principal repayments on loans in 2021 to $\$ 600,000$ instead of $\$ 1$ million." Carried.

It would be appreciated if you could review this request as part of the discussions regarding a pari passu arrangement for the College.

I prepared the following analysis for College Council to help with their decision making.
The original five year forecast included in the budget approved for 2020 to 2024 was as follows.

| NetProfit (Excluding Capltal grents) as \% of Grose Profit |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Surplus | 1,014,910 | 436,398 | 859,375 | 1,381,307 | 1,686,399 |
| Capital Grants | 500,000 | - | . | - | . |
| Subtotal | 514,910 | 436,398 | 859,375 | 1,381,307 | 1,686,399 |
| \% of Gross Profil (exc Capital Grants) | 3.5\% | 2.7\% | 5.0\% | 7.6\% | 8.6\% |
| Cash Surplus from Operations (Exduding Capital grants) |  |  |  |  |  |
| Net Supplus (exduding Capital Grants) | 514,910 | 436,398 | 859,375 | 1,381,307 | 1,686,399 |
| Add back. Depreciation | 1,135,231 | 1,377,984 | 1,341,600 | 1,358,390 | 1,352,657 |
|  | 1,650,141 | 1,814,382 | 2,200,975 | 2,739,697 | 3,039,056 |
| Less Principal Repayments | 305,057 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
|  | 1,345,084 | 814,382 | 1,200,975 | 1,739,697 | 2,039,056 |
| \% of Gross Profit | 9.0\% | 5.1\% | 7.0\% | 9.5\% | 10.4\% |
| Cash Committed to Capital Projects |  |  |  |  |  |
| Cash Reserves as at beginning of year | 2,000,000 | 545,084 | \$59,466 | 1,300,442 | 2,575,139 |
| Cash fromoperations | 1,345,084 | 814,382 | 1,200,975 | 1,739,697 | 2,039,056 |
| Total Cash Reserves | 3,345,084 | 1,359,466 | 1,760,442 | 3,040,139 | 4,614,194 |
| Less: |  |  |  |  |  |
| Cash Committed to BGA project | 500,000 |  |  |  |  |
| Mutli Puppose Hall | 1,500,000 |  |  |  |  |
| Other Capital Expenditure | 800,000 | 800,000 | 460,000 | 465,000 | 470,000 |
| Cash Reserves at end of the year | 545,094 | 559,466 | 1,300,442 | 2,575,139 | 4, 144,199 |

If the College was to borrow an additional $\$ 1.5$ million to build the MPC during 2020/2021 and could reduce the loan repayments in 2021 to $\$ 600,000$, instead of $\$ 1$ million the net cash position at the end of each year over the next 5 years would only be slightly lower than the original forecast.

I prepared an updated Cash flow forecast (considering the impacts of COVID-19) and it shows a cash balance of $\$ 1.8$ million at the end of 2020, excluding construction of the MPC. This is a worst case scenario and assumes that we will only collect $50 \%$ of the balance owing on parent fee accounts between now and the end of 2020 . If $\$ 1$ million was used for the MPC and $\$ 100,000$ interest was paid on the MPC Construction loan in 2020, then the net cash position at the start of 2021 would be approximately $\$ 700,000$. The updated forecast below starts with this net cash position.


If $\$ 6$ million was drawn down in 2020 for construction of the MPC and an additional $\$ 1.5$ drawn down in 2021, the debt per student ratio for 2020 to 2022 would be as follows.

| Year | 2020 | 2021 | 2022 |
| :--- | ---: | ---: | ---: |
| Enrolments | 728 | 758 | 785 |
| Debt per Student | 16,996 | 17,510 | 14,743 |

This calculation includes the balance of the Line of Credit facility as debt at the end of each year.

The College operates with a strong cash flow surplus and has the capacity to service this level of debt. This scenario would ensure this important project can be completed, the College can remain financially strong during the COVID-19 period and the long term objective of continuing to grow the College for future generations can be achieved.

I am happy to provide any additional information that may be required to assist with this process.

Bennett Construction's were originally scheduled to commence construction of the MPC last week. College Council would like to be in a position to make a decision on this project in the very near future. They meet again at 7.00am on Thursday 30th April.

Is there any chance we can have something in this time frame?

Regards
Kelley

Kelley Malaba, CA
Business Manager
Emmanuel Anglican College
62 Horizon Drive
Ballina NSW 2478
Phone: 0266815054
Fax: 0266813704
Email: kmalaba@eac.nsw.edu.au
Website: www.eac.nsw.edu.au
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BOARD MEETING DATE:
30/04/2020

No 8 Matters for discussion and/or decision
Item: b
Title: Lending and deposit rate reviews
No of Pages. 3 incl Header

## Briefing Paper

Date: $\quad 22 / 04 / 20$

Confidential
 Urgent

File number:

## From:

AFSA

CC:

Subject: Interest Rate Risk Management Quarterly update as at 31/03/20

Background
Below is an overview and comparison between the two business units lending and deposit/investor interest rates.

Table below is a slightly different way of comparing current Net Interest Margins (NIM)

|  | Grafton |  | Adelaide |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Rate | FUM | Rate | FUM |
| Savings | $0.835 \%$ | $\$ 13,768,553$ | $0.580 \%$ | $\$ 20,358,903$ |
| Investments | $1.721 \%$ | $\$ 20,097,714$ | $1.854 \%$ | $\$ 23,449,274$ |
| Cost of Deposits | $1.361 \%$ | $\$ 33,866,267$ | $1.262 \%$ | $\$ 43,808,177$ |
|  |  |  |  |  |
| Loans | $5.186 \%$ | $\$ 8,981,286$ | $4.189 \%$ | $\$ 3,121,012$ |
| Overdrafts (incl Line fee) | $4.107 \%$ | $\$ 6,672,864$ | $4.604 \%$ | $\$ 379,099$ |
| Return on Funds | $\mathbf{4 . 7 2 6 \%}$ | $\$ 15,654,150$ | $4.234 \%$ | $\$ 3,500,111$ |
|  |  |  |  |  |
| Operating Margin | $\mathbf{3 . 3 6 5 \%}$ |  | $\mathbf{2 . 9 7 2 \%}$ |  |

## Deposit/Investor rates

## Adelaide as at 22/4/20

| Monthly Income account | $0.00 \% \mathrm{pa}$ |
| :--- | :--- |
| Cheque Account | $0.00 \% \mathrm{pa}$ |
| 30 Days | $0.40 \% \mathrm{pa}$ |
| 60 Days | $0.80 \% \mathrm{pa}$ |
| 90 Days | $1.30 \% \mathrm{pa}^{* *}$ |
| 6 Months | $1.65 \% \mathrm{pa}^{* *}$ |
| 12 Months | $1.50 \% \mathrm{pa}$ |

## Grafton as at $22 / 4 / 20$

| Cash Management Account | $1.00 \%$ |
| :--- | :--- |
| Cheque Account | $0.25 \%$ |
| 90 Days | $1.30 \%$ |
| 180 Days | $1.55 \%$ |
| 365 Days | $1.50 \%$ |

## Lending Rates

## Adelaide as at $\mathbf{1 / 4 / 2 0}$

- This is a comparison of Adelaide's Loan base rate calculation methodology to compare against Grafton's rates.

| AFSA Monthly Lending Rates |  |
| :--- | ---: |
| Apr-20 |  |
| AFSA Business Reference Rate (ABRR) | $5.54 \%$ |
| AFSA Parish Reference Rate (APRR) | $3.54 \%$ |
| Parish Legacy <br> Rate | $2.73 \%$ |
| RBA Cash Rate | $0.25 \%$ |

Grafton as at $1 / 4 / 20$

| AFGD Monthly Lending Rates |  |
| :--- | ---: |
| Apr-20 |  |
| AFGD Business Reference Rate (ABRR) | $5.85 \%$ |
| AFGD Parish Reference Rate (APRR) | $4.85 \%$ |
| Parish Legacy <br> Rate | N/A |
| RBA Cash Rate | $0.25 \%$ |

## Recommendation -

- Investor Rates:
- Cash Management Account. Recommended range to be $0.50 \%$ to $0.75 \%$. Board to make decision.
- Cheque Account. Due to COVID-19 and impact on Parishes. Recommending no change.
- Term Investments - No change.
- Lending Rates -
- AFGD Business Reference Rate. Recommending reduction by 0.20\% from 5.85\% to 5.65\%. Board to make decision.
- AFGD Parish Reference Rate. Due to COVID-19 and impact on Parishes recommending a reduction in the range of $0.75 \%$ to $1.00 \%$. Board to make decision.


## Annette Dent <br> Blaine Fitzgerald <br> Office Manager AFGD Head of AFSA

BOARD MEETING DATE:

30/04/2020

## No 8 Matters for discussion and/or decision

Item: f
Title: Corporate Trustee funds on deposit with AFGD
No of Pages. 2 incl Header

## Corporate Trustees Funds on Deposit with Anglican Funds Grafton Diocese <br> 1 message

Chris Nelson [chris.nelson@graftondiocese.org.au](mailto:chris.nelson@graftondiocese.org.au)
23 April 2020 at 16:35
To: David Ford [fordie@mac.com](mailto:fordie@mac.com)
Cc: Annette Dent [office@afgd.com.au](mailto:office@afgd.com.au), Blaine Fitzgerald [afsahead@adelaideanglicans.com](mailto:afsahead@adelaideanglicans.com)
Dear David,
Today, the Corporate Trustees had their regular meeting and naturally as 'business arising', the status of AFGD was discussed including AFGD's work with Westpac Bank. This discussion resulted in the following resolution:
"That the Corporate Trustees recognise and support AFGD's move to reduce its loan exposure through its relationship with Westpac Bank and note that this will provide the Corporate Trustees with greater latitude to strategically place some of its surplus liquidity. While noting that these actions will take 2 to 3 months to generate results, the Trustees request the AFGD Board to analyse its current market environment and indicate what scope exists for the Trustees to make withdrawals from its AFGD accounts for strategic investment during early May 2020."

Could you please have this resolution considered in the upcoming AFGD Board meeting? --

Regards,

## Chris Nelson

## General Manager/Registrar

Anglican Diocese of Grafton

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BOARD MEETING DATE:
30/04/2020

## No 9 Matters for noting and status updates

Item: a
Title: RBA Governor Phil Lowe speech - notes from Escala No of Pages. 3 incl Header

## From the CIO: RBA Governor Phil Lowe speech - Building bridges

Tom Meagher | Escala [tom.meagher@escalapartners.com.au](mailto:tom.meagher@escalapartners.com.au)
19 March 2020 at 19:37

All, please see our notes from the RBA Governor's speech today.

Key points for me:

1. The RBA is prepared and is signalling the cash rate to stay at $0.25 \%$ for a long time (potentially as long as 3 years) - strong forward guidance
2. While targeting the 3 -year yield at $0.25 \%$, the RBA will be in the market buying bonds across the curve including 10 years
3. Like the BoE's announcement, though more subtle, pressure is being applied to the banks to accommodate their SME customers
4. There is no limit on how much will be purchased - purchases will be limited to govt and semi-govt (state) bonds however. We are likely to see a significant expansion in the RBAs balance sheet from here. There should be no shortage of bonds on issue given the expected expansion of government deficits (State and Federal). Note purchases will be in the secondary market so RBA is not "directly" funding the government.
5. This stimulus will be in place for some time - well past the point when the virus has gone. We are not likely to see just how stimulatory this is until after the virus passes, but on the surface, it is big. Back of the envelope: In the past 10 years, the steepest the $10-3$ yield curve has been was 140 bpts. If the RBA is keeping a foot on the 3 -year at $0.25 \%$, this suggests at worst, a 10 -year yield of $1.15 \%$. Over the last 10 -years, the $10-$ year has averaged $3.5-4 \%$. Of course, the RBA did say it would remove the 3 year target before it raises the cash rate but Gov Lowe didn't stipulate under what conditions a removal of the target would look like and it is unlikely to be 3 years but even if it is 18 months, a 10-year bond yield at $1.15 \%$ is very low. Not good necessarily for our income clients and would force investors back into risky parts of the market to get a return.

More detail from the speech:

- At some point the virus will be contained and things will return to normal, it is temporary
- This is about building a bridge to get to the other side of this virus
- Banks have a role to play in building the bridge to the recovery
- APRA confirmed current large buffers in the banking system can be used to support the economy
- Council of Financial Regulators meeting tomorrow (RBA, APRA, ASIC)
- Supporting small bus is a particular priority over coming months
- RBA balance sheet has increased due to repo operations from $\sim \$ 2.5$ b a month ago to $\$ 20$ b today
- 4 elements of todays package - lower cash rate, target $0.25 \%$ on the 3 year bond, term funding to SME, to increase the interest rate on financial holdings with RBA
- In total MP has eased a cumulative 125 bpts ( $1.25 \%$ ) over the past year
- US, UK, NZ and AU all sitting at $0.25 \%$ interest rates
- Likely to be a current level of int rates for extended period of time [Gov did say it could be up to 3 years which is why they are targeting the 3-year bond]
- No update on forecasts - situation too fluid - hit will last for a number of months and expecting significant job losses
- When recovery does come, will be supported by low interest rates for extended period of time
- Target $3 y r$ bond yield - traditionally the RBA targets the cash rate when setting interest rates. Now it is extending it to 3 years $-0.25 \%$ same as cash rate
- Why 3-years? 3-year bond is a key benchmark in the economy, it influences funding rates across the economy and is consistent with Boards view cash rate will be at $0.25 \%$ for some years
- First auction tomorrw - purchases in secondary mkt, not directly from the govt
- Emphasis is not on the quantities. How much it needs to purchase will depend on market conditions and prices on the day. Focus is on price of money and credit.
- Prepared to transact in whatever quantities are needed and prepared to buy bonds across all maturities including 5,10 , and longer dated bonds if necessary
- Expectation is yield target will be removed before cash rate is increased
- Term funding - two objectives
- 1) lower fund costs entire banking system
- 2) provide incentive lenders to support credit to bus esp SMEs - priority.
- ADIs will have access to at least \$90b, can draw on these funds out to Sept this year
- Every extra dollar lent by the banks to SMEs, banks will have access to an additional $\$ 5$ from RBA out to Mar 2021.
- Strongly encouraging ADI's to use facility
- Overall objective is to lower funding costs and support provision of credit
- Represents significant interventions by the RBA into financial markets

Q and A :

- Q: Are you concerned about the move of the 10 year yield today? - bond yields been very volatile, liquidity conditions poor, would expect as things settle down, bond yields across term structure will decline prepared to buy across maturities, but targeting 3 yr - need to give this time to settle down
- Nothing is off the table - prepared to do whatever is necessary
- Feel like done enough now
- Q: Any discussion to target 10yr yield? Didn't discuss it at board meeting - 3yr year rate makes sense because it is a key benchmark rate for bond listings and also is consistent with where the cash rate will be possibly be for 3yrs. Also consistent with 3yr fund package for banking system
- Q: impact on house prices? - Our priority is people keeping jobs and business keeping alive; likely to not be many transactions in housing mkt so not concerned
- Bond purchases are also about making sure market is liquid so prepared to enter the mkt to stabilise, this includes the FX market
- It is in the banks interest to support households
- AUD has been a great shock absorber, are prepared to act if liquidity dries up in that market. Liquidity is thin but not at point yet where needed to intervene but will if conditions deteriorate
- China appears to have contained the virus and business is getting back to normal activity.

Regards,

Tracey McNaughton
Chief Investment Officer

Escala Partners Ltd.
Level 25, 1 Farrer Place
Sydney 2000 Australia

D 0291022635
M 0428493292
www.escalapartners.com.au

BOARD MEETING DATE:
30/04/2020

## No 9 Matters for noting and status updates

Item: b
Title: Resolution - Corporate Trustee meeting 27 February 2020

No of Pages. 2 incl Header

## Corporate Trustees Meeting 27 February 2020

a. Anglican Funds South Australia (AFSA) and Anglican Funds Grafton Diocese (AFGD)

## MOTION

That the Corporate Trustees thank the AFGD Board for its work to date in consultation with AFSA and the positive feedback received in the client survey particularly with regard to personalised service, and encourages the AFGD Board to continue its consultation with AFSA with the aim of creating a financially stronger combined fund that maintains good client service.
Moved
Mr Stephen Campbell
Seconded Dr Gordon Burch
Carried

BOARD MEETING DATE:
30/04/2020

## No 10 Correspondence

In

- 27/02/20 - AFSA/AFGD Discussions from Kevin Stracey \& Blaine Fitzgerald
- 10/03/20 - Market Update Alison Perrott Ord Minnett
- 19/04/20 - from South Grafton Anglican Parish re Loan

No of Pages. 5 incl Header
$27^{\text {th }}$ February 2020

## Mr Chris Nelson

Registrar/General Manager Anglican Diocese of Grafton
50 Victoria Street
Grafton NSW 2460

Mr David Ford
Chair Anglican Funds Grafton Diocese
50 Victoria Street
Grafton NSW 2460

## Dear Chris \& David

Thank you for your email correspondence dated $20^{\text {th }}$ February 2020 whereby AFGD addressed the first steps in the work program as AFSA and AFGD commence the process of discovery on merger discussions.

The AFSA Board met on the $19^{\text {th }}$ February 2020 and acknowledged the timing and receipt of the work program. During that meeting they considered the same questions that AFGD addressed and the table below contains a summary of AFSA's desired outcomes, downsides and possible models.

| Desired/Essential Outcomes | Downsides to Avoid | Possible Models |
| :---: | :---: | :---: |
| - Continued ability to assist local Anglican entities by offering transactional and lending products, and to support Dioceses from profitable operations. <br> - Retention of existing regulatory concessions. <br> - Increased profitability through reduction in duplication and through economies of scale. <br> - Enhanced opportunities for ADFs to lend and borrow across dioceses, and to work together in other ways. <br> - Model scalable and repeatable to enable wider application across the Anglican Church of Australia. <br> - Model sustainable through future rounds of regulatory change. <br> - Model acceptable to governing bodies in each Diocese. | - Loss of regulatory concessions. <br> - Net increase in regulatory or audit costs. <br> - Disproportionate increase in insurance costs <br> - Reduction in capital and liquidity ratios. <br> - Uncontrolled flow of credit risk between ADFs. <br> - Reduced capability to enhance value proposition of local brand/clients. | - Existing model, with opportunities to further increase services offered under the service agreement. <br> - Establishment of a separate incorporated entity to administer community funds for AFSA, AFGD, and any other participating diocese, and to facilitate crossdiocese lending and other forms of co-operation. |

Comparing both responses, as anticipated there are synergies and differences that require further clarification and discussion. We look forward to the next round of discussions scheduled for the week commencing $16^{\text {th }}$ March 2020.

Please liaise with Blaine to co-ordinate logistics for the respective working group.



## Market Update

1 message
Alison Perrott [aperrott@ords.com.au](mailto:aperrott@ords.com.au)
10 March 2020 at 17:24
To: Annette Dent [office@afgd.com.au](mailto:office@afgd.com.au)
Cc: "blaine.fitzgerald@afgd.com.au" [blaine.fitzgerald@afgd.com.au](mailto:blaine.fitzgerald@afgd.com.au)

The pullback we had to have (This article was first published on Tuesday, 25 February 2020 and I have updated today 10 March 2020)

Things are moving very fast but wanted to keep you up to date. Some points on where we are.

* Markets were vulnerable - We have been pointing out for some time a growing disconnect between index levels, particularly in Australia, and fundamentals, such as economic growth and EPS trends. As of 3 weeks ago, the S\&P/ASX 200 was trading on an $18.5 \times 12$-month forward PE, its highest level in 20 years. Meanwhile, 12 -month forward EPS growth expectations had slowed in the past few months from $8 \%$ to $4.5 \%$. In our view, the coronavirus disease 2019 (COVID-19) has been a catalyst for markets to reset to more reasonable levels.
- A pull-back not a bear market - Whilst we have seen almost $20 \%$ correction we don't believe this is the start of a bear market, but a sustained pullback in the range of $5-10 \%$ is possible. During the 2003 SARS pandemic, the S\&P/ASX 200 troughed around $12 \%$ from its peak. So far, the S\&P/ASX 200 is down about $17 \%$ to 5939. At this level we are more positive on equities but caution for further falls.
- Credit Market Dislocation - As experienced in the GFC very light volume trading has seen hybrids sell off by $5 \%$ on average in the longer term notes. This does not truly reflect the value of the investments and we remain satisfied that all income payments will be paid and capital is not at risk.
- Progressing towards normal - The rate of infections in China has slowed. High frequency data suggests that activity is slowly resuming in China. Six provinces have reduced their emergency level settings, people have returned to work in several major cities, highway traffic last weekend grew compared to previous weeks of declines, and coal consumption has increased slightly. Unfortunately, attention has now turned to infection rates outside of China, which have increased, sparking fears of a pandemic and placing some countries like Italy into lockdown.
- COVID-19 a temporary disruption - There is no doubt COVID-19 will see a substantial slowdown in growth, particularly as manufacturing activity slows. With the epidemic spreading to countries outside China, we expect more downgrades to growth to come. Global GDP growth could slow to around a $1 \%$ annualised rate in 1 Q . However, the disruption will be temporary. Once contained, we expect that activity should rebound by 3Q this year as restocking occurs and pent-up demand is released. In the interim, policy responses should limit a more intense slowdown. China has been cutting interest rates and offering subsidies to affected industries. The US Federal Reserve also has ample room to cut rates if required.
- While timing the end of the pull-back is difficult, we are watching for the following:
- S\&P/ASX 200 steady below 6000, which offers buying opportunity and more reasonable valuation levels;
- Another set of economic growth downgrades from consensus, which would signal a peak economic impact of COVID-19; and/or
- Infection rates to slow globally, which would signal that COVID-19 is being contained

We are monitoring your portfolio closely and whilst we appreciate this news is unwelcome given market conditions it is to be expected. We had been holding extra cash to absorb market volatility and will look to invest this over the coming weeks once calm is achieved.

If you have any queries or require a more detailed portfolio update before your standard reports please do not hesitate to contact me.

Kind regards,

## Alison Perrott

(08) 82032508aperrott@ords.com.au
## ORD MINNETT

## Vew my <br> protie on Linked

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South Grafton Anglicant
64 Tyson Street, South Grafton NSW 2460
PO Box 20. South Grafton NSW 2460
south grafton anglicon
$10^{\text {th }}$ day of April, 2020

Mr Chris Nelson
Registrar
Anglican Diocese of Grafton
POBox 4
GRAFTON NSW 2460

## Dear Chris

Request to Suspend Mortgage Payments and Capitalise Interest
The South Grafton Anglican Parish Council is concerned that continued payments of $\$ 650$ per fortnight towards the mortgage for the South Grafton Rectory will affect our ability to meet necessary church commitments while many usual sources of income are restricted due the COVID-19 virus.

In these circumstances we are requesting that mortgage payments be suspended for 6 months commencing 15th April 2020. We ask that the interest accrued to the account during this 6 month period be added to mortgage principal.

The relevant mortgage account is 436040211.

Yours sincerely


Parish Treasurer

Francis Kean
Warden


BOARD MEETING DATE:
30/04/2020

## No 10 Correspondence

## Out

- 20/02/20 - to Kevin Stracey from Chris Nelson re AFGD and AFSA Discussions
- 3/04/20 - to Andrew Davis Westpac from Chris Nelson and David Ford re Strategy Position
- 23/04/20 - to Kevin Stracey from David Ford re Service Agreement clause 7A

No of Pages. 5 incl Header


## AFGD and AFSA Discussions

Chris Nelson [chris.nelson@graftondiocese.org.au](mailto:chris.nelson@graftondiocese.org.au)
20 February 2020 at 15:16
To: Kevin Stracey [dikkops@gmail.com](mailto:dikkops@gmail.com)
Cc: Blaine Fitzgerald [afsahead@adelaideanglicans.com](mailto:afsahead@adelaideanglicans.com), Helen Clarke [hclarke@adelaideanglicans.com](mailto:hclarke@adelaideanglicans.com), David Ford [fordie@mac.com](mailto:fordie@mac.com), Anna Halman [ahalman@adelaideanglicans.com](mailto:ahalman@adelaideanglicans.com)

## Dear Kevin,

Although AFGD is yet to receive confirmation from AFSA that the attached work program is agreeable to AFSA, the AFGD Board has turned its collective mind to the first item on the program (i.e. AFGD and AFSA submit an outline of "Desired Outcomes"; "Downsides to Avoid" and possible models relative to the prospect of combining the two funds.)

At its meeting of 13 February 2020, the AFGD Board agreed to submit the following points.

## Desired Outcomes

A fund structure that is:

- Financially and operationally sustainable over the long term including
- Maintaining an AFSL License
- Staffed with a professional manager and suitably qualified and trained support staff
- meeting capital adequacy and liquidity benchmarks that would be expected of a well established credit union or a small bank
- Maintaining currency with customer interface technology

Operating under a single board of governance
Paying participating Dioceses a 'dividend' based on the deposits and other business originating from within that Diocese
Remains sufficiently connected with the Anglican Church to understand the needs and the modus operandi of parishes and other church entities
Without diminishing prudential standards, provides church entities better access to credit than that available through major banks
Scalable to allow the inclusion of other Anglican Development Funds in this structure
Maintains a method for direct debit transfer to parish accounts in lieu of cash offertory (ideally no fee or low fee)

## Downsides to Avoid

A transition that is difficult for customers of the Fund
A transition that doesn't include all current loans and deposits
An indefinite period of compulsory participation for church entities
Immediate loss of Grafton office assistance for Grafton clients
Board of governance with no Grafton representation

## Possible Models

Two funds combining to become one new fund incorporating both funds
AFGD fund to become part of the AFSA fund
(Note: With the existing contracts, deeds and terms being specifically written for either AFGD and AFSA, it is appropriate to maintain both entities within the new structure at least initially so that the expense of re-documenting is avoided and the opportunity for customers to re-negotiate or exit is avoided. Over time, new contracts and deeds can be written in the name of the new managing entity.)

We look forward to AFSA's confirmation of the draft Program and AFSA's response to the above points.

Regards,

## Chris Nelson

## General Manager/Registrar

## Anglican Diocese of Grafton

THE CORPORATE TRUSTEES OF THE DIOCESE OF GRAFTON

PO Box 4
GRAFTON
NSW 2460
0266424122
registrar@graftondiocese.org.au

Friday, 3 April 2020
Andrew Davis
Regional General Manager NSW
Commercial Banking NSW | Business Bank
Westpac Bank
Level 1, 98-100 River Street
Bailina NSW 2478

Dear Mr Davis,
The outbreak of the COVID-19 virus and various actions taken to reduce the health impacts of the viral outbreak has caused dramatically new business conditions for all of us. We are sure that this is also true within Westpac Bank.

In consideration of COVID-19 impacts, The Corporate Trustees of the Diocese of Grafton have organised a review of Anglican Funds Grafton Diocese (AFGD), who handle the deposits and loans within the Anglican community of the Grafton Diocese.

The Corporate Trustees have assessed that AFGD is generally well placed to manage the period of the COVID-19 restrictions through the Corporate Trustees keeping a high level of liquid assets within the AFGD portfolio.

However, the Corporate Trustees are also aware that the COVID-19 outbreak will likely lead to a significant drawdown on invested funds by Parishes and individual members who need cash to transition this period of nil to low operational income and depressed investment earnings.

The Corporate Trustees are also aware that the Anglican schools that are significant borrowers will likely increase the utilisation of existing Lines of Credit to manage reduced incomes and may in some cases seek more credit.

As there is a chance that these combined forces will apply too much stress on AFGD, the Corporate Trustees have asked the AFGD Board to mitigate this exposure by transferring some of the Anglican school credit facilities to an external party. Such an action would make AFGD more secure and better positioned to support its parish clients.

The Diocese of Grafton and AFGD has had a strong long term relationship with Westpac Bank which includes pari passu lending arrangements with three Anglican schools: Lindisfarne Anglican Grammar School (Tweed Heads/Terranora), Bishop Druitt College (Coffs Harbour) and St Columba Anglican School (Port Macquarie).

It is the Corporate Trustees hope that through those pari passu arrangements, Westpac Bank will be able to take on a greater share of the credit facilities of each of those Anglican schools.

The Corporate Trustees are also interested in establishing a similar pari passu arrangement with Westpac Bank with regard to the borrowings of Emmanuel Anglican College at Ballina. Each of these 4 schools, despite COVID-19, are financially solid operations with a good business model and good execution of strategy and, as such, are sound banking customers.

The fifth Anglican school in the Diocese, Clarence Valley Anglican School (Grafton), will not be considered for new arrangements as it does not have the financial strength necessary for consideration at this time.

Through Mr David Ford and Mr Blaine Fitzgerald of AFGD, the various local lending managers of Westpac Bank will be approached with regard to these opportunities, which are listed in the following Schedule.

Our purpose in writing to you is so that you are aware of the underlying reasons for this approach and to ask you to consider providing global support for these revised arrangements.

We believe this initiative will ensure the Diocese's schools continue in delivering excellence in educational outcomes and will have the backing and support of a financier with the technology and capital base to support them. It will enable the Diocese and AFGD to support the growing missional work it will be required to undertake in the Northern Rivers community.

We look forward to favourable consideration and fruitful conversations.

Yours faithfully



Mr David Ford
Chair
Anglican Funds Grafton Diocese

## Schedule:

St Columba Anglican School - Port Macquarie.
Transfer from AFGD to Westpac an existing AFGD Line of Credit \$8.00M
Westpac Account Executives: Les Murray and Troy Mountain
Bishop Druitt College - Coffs Harbour
Transfer from AFGD to Westpac an existing AFGD Line of Credit \$5.45M
Westpac Account Executive: Troy Mountain
Lindisfarne Anglican Grammar School - Tweed Heads.
Transfer from AFGD to Westpac an existing AFGD Line of Credit $\$ 6.00 \mathrm{M}$ in addition to major infrastructure funding currently being assessed by Westpac
Westpac Account Executive: Mark Parry
To start the process of setting up a pari passu arrangement with Emmanuel Anglican College - Ballina.
Transfer from AFGD to Westpac an existing AFGD Line of Credit $\$ 3.1 \mathrm{~m}$ in addition to funding of $\$ 6 \mathrm{M}$ for construction of a Multi Purpose Centre.
There is potential for further infrastructure funding.
Westpac Account Executive: Glenn Joynson


Mr Kevin Stracey

Chair Anglican Funds South Australia
18 King Willian Road
NORTH ADELAIDE SA 5006

23 April 2020

Dear Kevin,

## RE: AFGD AFSA Service Agreement clause 7A

I hope that you and all in the Diocese of Adelaide are travelling well in this unusual and challenging environment. It has certainly been a financial and personal test, but I am sure that there is plenty for us to learn along the way.

In recognition that COVID-19 has affected the immediate financial environment and will probably have long term financial effects, Anglican Funds Grafton Diocese (AFGD) would like to suggest a moratorium to our discussions under clause 7A of the Service Agreement.

We believe that it would be prudent to put a pause of 3 months to 31 july 2020 on those discussions. This would enable both parties a chance to better assess how the response to COVIDI9 has affected business and to evaluate the "new normal". Progressing discussions at this uncertain time will no doubt include speculation as to how events will unfold.

If, as the 3 month period progresses, the uncertainty continues, we can agree to further extensions to the hiatus.

We put this forward in good faith and we look forward to receiving AFSA's response after due consideration.

Yours sincerely,


## David Ford

Chair Anglican Funds Grafton Diocese
cc: Blaine Fitzgerald Head of AFSA bfitzgerald@adelaideanglicans.com

